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# Employment and Computers



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# Employment Issues

- Computers create jobs
- Computers destroy jobs
- What is the net effect?
- What, if anything, should we do?

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## The Issue Isn't New

- There are many centuries of history of machinery displacing humans from some jobs
- Often, that's been good — but not always
- Automation — letting gadgets *decide* things, rather than just supply brute force — has exacerbated this

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## Jacquard Looms

- Early 19th century invention — controlled the pattern to be woven into cloth
- Took a lot of the skill out of weaving
- Some claim that there were riots
- (There were other issues, including increased global trade)

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## The Luddites

- The Luddites (England, early 19th century) targeted power looms because they converted a skilled job into low-wage drudgery
- (There were many other reasons for their rebellion)

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## Woodworking

- Until the 19th century, woodworking tools were largely the same for many, many centuries
- The circular saw blade was invented around 1813 (some say by a Shaker woman, Tabitha Babbitt), leading to large, water-powered tools
- A late 19th century woodshop would be familiar to any modern furniture maker — but the tools were driven by belts running to a long, central shaft, instead of by individual electrical motors
- But — a modern computer-numerical controlled (CNC) milling machine works in a fundamentally different fashion

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## A Continually Contentious Issue

- Displacement of workers by machines has remained a contentious issue
- Management cited cost-cutting; labor asserted that workers, too, should reap the benefits of increased productivity
- Often, the rationale for the displacement was that only low-skill jobs were being taken by machines, freeing humans for more creative work. (People had forgotten the weavers by then. . . )
- That notion broke down by the 1970s

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# Typesetting

- Typesetting via “hot lead” machines was a very skilled job
- Phototypesetting and computerized typesetting eliminated the entire profession
- An entire class of skilled workers were without jobs
- As computers have become more powerful and more ubiquitous, this phenomenon has occurred repeatedly

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## But...

- Computers have also created many jobs
- The high-tech sector was and is one of the hottest sectors in the American economy
- What is the net effect?

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# Tech Hiring Heating Up

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**THE WALL STREET JOURNAL.**

WSJ.com

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TECHNOLOGY | APRIL 15, 2010

## Tech Sector in Hiring Drive

*Google, Intel Add Workers as Profits Snap Back; Start-Ups Also Fight for Talent*

By CARI TUNA, JESSICA E. VASCELLARO and PUI-WING TAM

The technology industry, an engine of innovation and U.S. prosperity for more than half a century, is accelerating its recovery from the recession with surging earnings that have spurred companies to sharply ramp up their hiring.

The latest evidence for the rebound came Thursday, when Internet giant

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## Good Times Again for Tech?

- Google, Intel, Cisco, and more are hiring
- Wages are going up, too
- Start-ups may be squeezed soon

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## Hardware Jobs

- Computers have to be manufactured, too
- Is this a net job gain or loss?
- Many are manufacturing jobs — and are subject to the same dynamics as any other manufacturing jobs

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## Manufacturing Computers

- Some of the high-end items (such as very new, high-end CPU chips) are still manufactured in the U.S.
- More and more, computer manufacturing has moved to low-wage countries
- Even highly-automated factories need some people. . .

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## Computer Hardware Isn't Very Green

- Making chips and circuit boards requires lots of nasty chemicals
- The U.S. and other developed countries generally have much stricter pollution and worker safety laws
- Is that the reason for some of the cost differential?
- Are companies really outsourcing toxic waste and sick workers?
- (Similar problems exist when recycling old computers.)

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# Telecommunications

- Some of the effects of computers are more due to telecommunications than to computers per se
- That, in turn, is partly due to drastically lower prices for communications
- And while technology has helped, it's likely as much the effect of competition driving innovation, rather than innovation driving down prices

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# The Phone System

- Prior to 1983, AT&T was “the” phone company – “Ma Bell”
- It provided most of the long-distance capacity; its subsidiaries provided most local service
- It manufactured most of its own equipment
- It was a legally regulated “natural” monopoly, with a guaranteed rate of return

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## The End of the Bell System

- On 1 January 1983, AT&T was broken up by court order subsequent to a consent decree
- The long distance company retained ownership of (most of) Bell Labs and the manufacturing facilities
- There was already some competition for long distance, notably from Sprint and MCI
- Local service was to be provided by seven “regional Bell operating companies (RBOCs), which would retain their monopoly status

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## What Has Happend Since Then?

- Bell Labs is no longer the world-class R&D place it once was — not enough funding
- Competition drove down prices for long distance calls, but local calls remained a monopoly — and didn't drop in price very much
- The 1996 Telecom Reform Act was supposed to lead to local service competition
- It didn't, for lots of reasons
- The seven RBOCs merged to two big ones (SBC and Verizon) plus Qwest
- Verizon bought MCI (there was also fraud on MCI's part); SBC bought AT&T
- The growth areas have been Internet and cellular; "POTS" (Plain Old Telephone Service) isn't interesting anymore to anyone

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## The Rise of Telecommuting

- With the rise of the Internet, it became very easy for many people to work at home
- Great during snowstorms, flu pandemics, etc.
- Spread jobs around

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## The Down Side

- It can be isolating — no casual conversations with coworkers (though IM and VoIP have helped with that)
- (I experienced that in 1980, using a 134.5 bit/second hard-copy terminal...)
- Harder for workers to organize
- Easy for management to move jobs to lower- and lower-wage areas
- Home piecework manufacturing was outlawed long ago — should this be treated the same way?

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## “It’s Not a Real Job”

- Some telecommuters (especially part-timers) have trouble convincing others that they’re really working
- “Could FedEx drop off my packages at your house, since I work and you’re home?”
- Hard to draw work/life boundaries — how do you “leave” work at the end of the day?
- Blackberries and cell phones have made that worse
- (Back when cell phones were expensive, I turned down opportunities to get an employer-paid phone, because I didn’t want to be that available, especially to people who would call instead of emailing. . . )

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## But...

- It has made decent, (relatively) safe jobs available to part-timers across the country, especially women
- A customer service center no longer requires a building with enough trained employees living nearby; instead, it's many people, working from home with a computer, an Internet connection, and a VoIP phone
- Many of these jobs were in economically depressed areas

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## Off-Shoring

- The obvious next move: move these jobs to low-wage countries
- Not just call center — software can be done elsewhere, too
- Drives corporate costs down, but increases unemployment in the U.S.

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## Why India?

- Large population of English speakers
- Many of them are well-educated
- (Many other people there are poor and poorly educated — but it's a very large country)
- Stable government; rule of law
- It hasn't worked out quite as well as had been expected

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## The Problems with India

- Demand for programmers has driven up wages considerably
- Time zone differences and lack of face-to-face contact make managing outsourced software projects a lot harder than many people anticipated
- It's relatively easy to offshore well-specified modules that interact only through well-defined interfaces
- For software with complex interactions, it's a *lot* harder, and generally involves many long airplane rides

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## Moving Elsewhere?

- Few other places have India's population of well-educated English speakers
- China and Russia have many fewer English speakers (to say nothing of political issues)
- Singapore's population is too low
- These countries and others are competing to some extent, but India is still on top

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## Is Offshoring Good?

- Yes, it cuts costs for American companies
- Perhaps it cuts employment or wages for American employees
- But — “offshore” people are still people; they need to eat, too
- Why is it better to protect “our” jobs than “theirs”?

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## We Have to Eat, Too

- The issue isn't so much "us versus them" as the vast disparity in wage scales
- This will, over time, equilibrate
- That said, we're in a transition period now
- It will take time for things to settle down — and it isn't clear what will happen to wages here over the long term