

What makes a voice sound trustworthy?

Understanding and modeling deception and trustworthiness in human and machine speech

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Guest Lecture: Advanced Topics in SLP

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What can we convey and perceive from speech?

- Gender
- Age
- Native language
- Ethnicity
- Personality
- Physical health
- Mental health
- Charisma
- Likeability
- Emotion
- Sarcasm
- Humor
- Deception
- Trust

What can we **automatically** learn about speaker states and traits from their speech?

And how can we leverage this information to improve human-computer interactions?

Deception



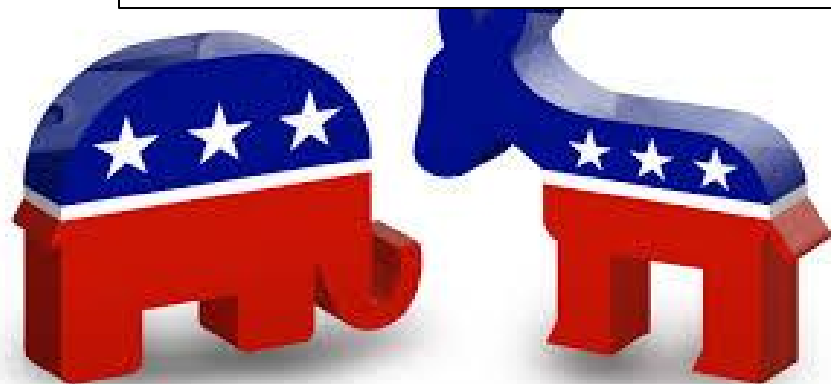
Trust



What are the characteristics of **deceptive** and **truthful** speech?
What makes humans **perceive** speech as truthful, or **trust** speech?
Can we automatically detect **deceptive** and **trustworthy** speech?



Human performance at deception detection is about 50% -> random chance.



+0.50	+0.20%	1,267,100	9.25	9.30	1,242,100
+0.00	+0.30%	354,100	6.35	6.40	168,400
+0.01	+0.80%	2,144,400	1.14	1.15	7,206,100
0.00	0.00%	4,302,745,000	0.04	0.05	5,448,146,400
+0.02	+2.02%	1,547,600	1.09	1.10	12,735,100
-0.02	-0.77%	23,545,800	2.56	2.58	8,524,100
+0.12	+7.80%	1,206,000	1.78	1.79	459,700
0.00	0.00%	12,178,200	10.30	10.40	4,427,000
+0.00	+4.50%	1,719,300	13.80	13.90	1,415,700
		1.61	Vol/Value(K)	High/Low	Cell/Floor
		+0.03(+1.90%)	28,233,400	1.62	2.04
			45,083	1.57	
Bid	Offer	Volume			



Modalities

- Body posture and gestures (Burgoon et al, '94)
- Facial expressions (Ekman, '76; Frank, '03)
- Biometric factors (Horvath, '73)
- Brain imaging technologies (Bles & Haynes, '08)
- Language-based
 - Text (Adams, '96, Pennebaker et al., '01)
 - Speech (Enos et al., '06)



Challenges

Data

Ground truth annotation

Laboratory vs. real-world deception

Individual and cultural differences



Columbia X-Cultural Deception Corpus



- >120 hours of subject speech
- 340 subjects
- Cross-cultural
- Fake resume paradigm
- NEO-FFI personality scores
- Baseline sample
- Financial incentive
- Lie production/perception
- Global/local deception labels

Units of analysis

IPU Pause-free segment of speech from a single speaker

Turn Sequence of speech from one speaker without intervening speech from the other speaker

Question response Interviewee turn following an interviewer biographical question

Question chunk Set of interviewee turns responding to an interviewer biographical question and subsequent follow-up questions

Units of analysis

Unit	Interviewer	Interviewee	Total
IPU	81536	111428	192964
Turn	41768	43673	85459
Question Response	8092	8092	16184
Question Chunk	8092	8092	16184

“Have you ever tweeted?”

FALSE



Acoustic-prosodic and Lexical Features (152)

Acoustic-prosodic (8) pitch {max, mean}, intensity {max, mean}, speaking rate, jitter, shimmer NHR

LDI (28) hedge words, filled pauses, contractions, denials, laughter, DAL (Dictionary of Affect in Language; Whissel et al., 1986), specificity (Li & Nenkova, 2015)

LIWC (93) word counts for semantic classes – linguistic, markers of psychological processes, punctuation, formality

Complexity (23) measures of syntactic complexity (e.g. clauses per sentence, coordinate phrases per clause)

Summary: acoustic-prosodic and linguistic characteristics of deception and truth

Deception

Increased pitch & intensity max

Poor speech planning

Descriptive, detailed

Complex

Hedge

Entrainment

Truth

Negation

Cue phrases

Cognitive process

Function words

Automatic deception detection

Four units of analysis:

IPU, turn, question response, question chunk

Four statistical classifiers: Random Forest, Logistic Regression, SVM, Naïve Bayes

Three neural network classifiers: DNN, LSTM, Hybrid

Three feature sets: Acoustic (A), Lexical (L), Syntactic (S)

Evaluation metric:

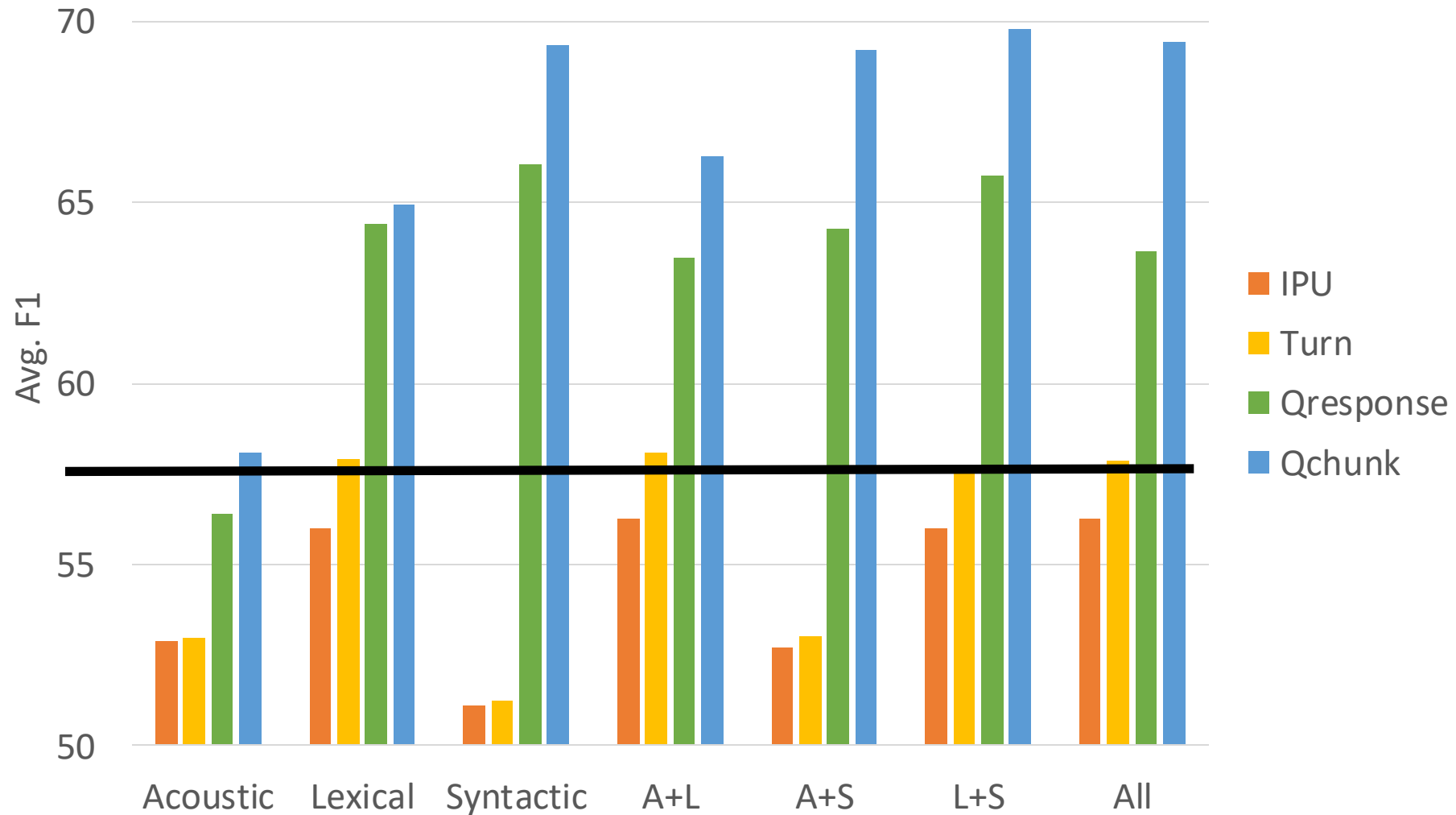
$$F_1 = 2 \cdot \frac{\text{precision} \cdot \text{recall}}{\text{precision} + \text{recall}}$$

Baselines:

Random: 50% accuracy

Human: 56.75% accuracy (question chunk units)

Deception classification



Deception

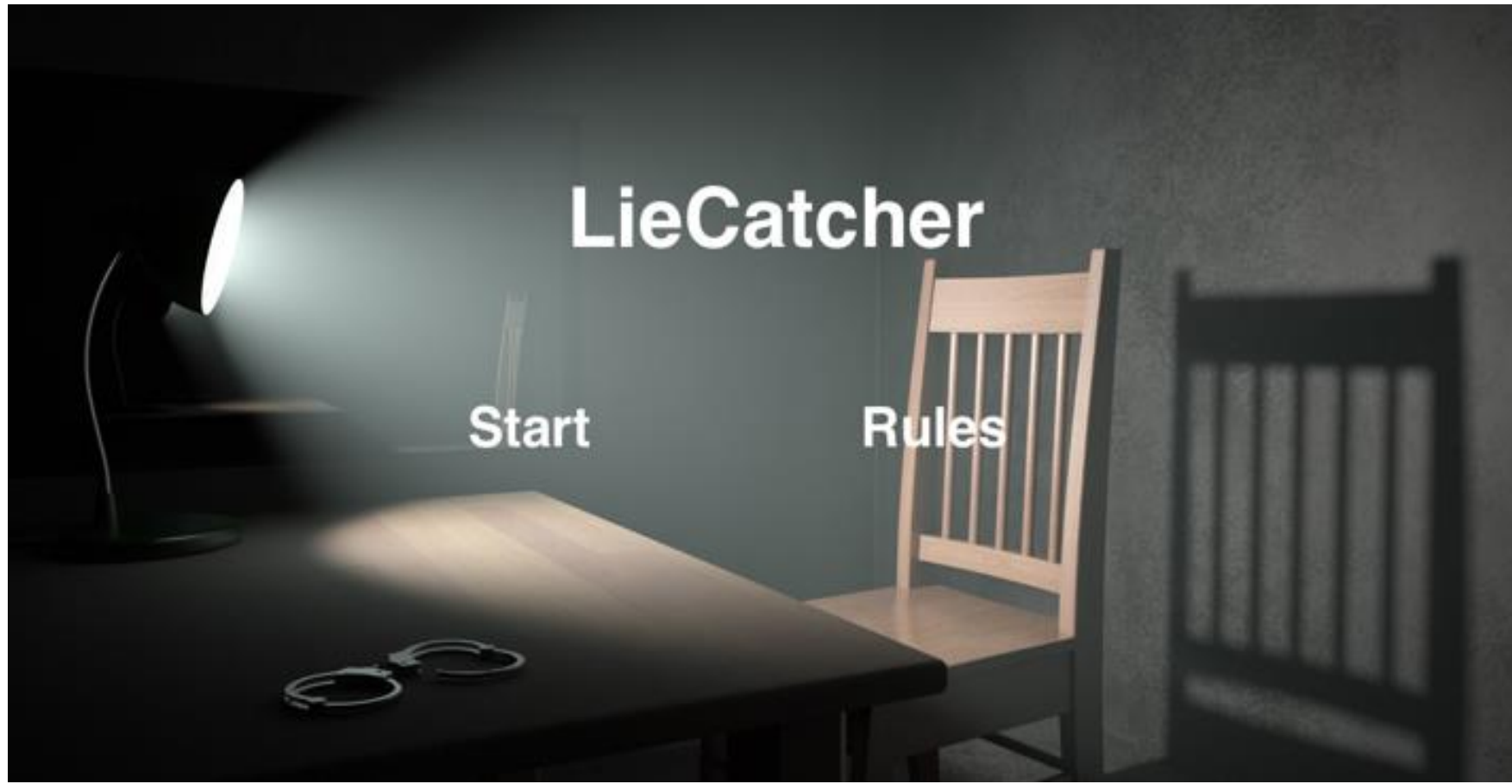


Trust



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LieCatcher



Question 1

Please click the audio button, then select whether you think the person speaking is telling the truth or lying

How many years did you
live in your first home?



TRUE

FALSE



Crowdsourcing Study

- 5,340 utterances
- 3 judgments per utterance
- 431 unique annotators
- 38.9% male, 59.1% female, 2.1% unreported



Lie Detection Ability

- Overall accuracy = 49.93%
- Fleiss' kappa: 0.135
- Truth bias – 65% trusted
 - Truth Default Theory (T.R. Levine, 2014)

Disfluency

Features	Trust	Deception
Has filled pause	↓ ↓ ↓ ↓	↑ ↑ ↑ ↑
# filled pause	↓ ↓ ↓ ↓	↑ ↑ ↑ ↑
Response latency	↓ ↓ ↓ ↓	
Repetition	↓ ↓ ↓ ↓	↑
False start	↓ ↓ ↓	↑ ↑

↓ indicates negative relationship; ↑ indicates positive relationship

↓ : <.05, ↓ ↓ : <.01, ↓ ↓ ↓ : <.001, ↓ ↓ ↓ ↓ : <.0001

Prosody

Features	Trust	Deception
Speaking rate	↑↑↑↑	
Pitch max	↑↑↑↑	↑↑↑↑
Pitch mean	↑↑	
Pitch std	↑↑	↑↑
Intensity max		↑↑↑
Intensity mean	↑↑↑↑	
Intensity std	↓↓↓↓	↑
Jitter, shimmer, nhr	↑↑↑↑	

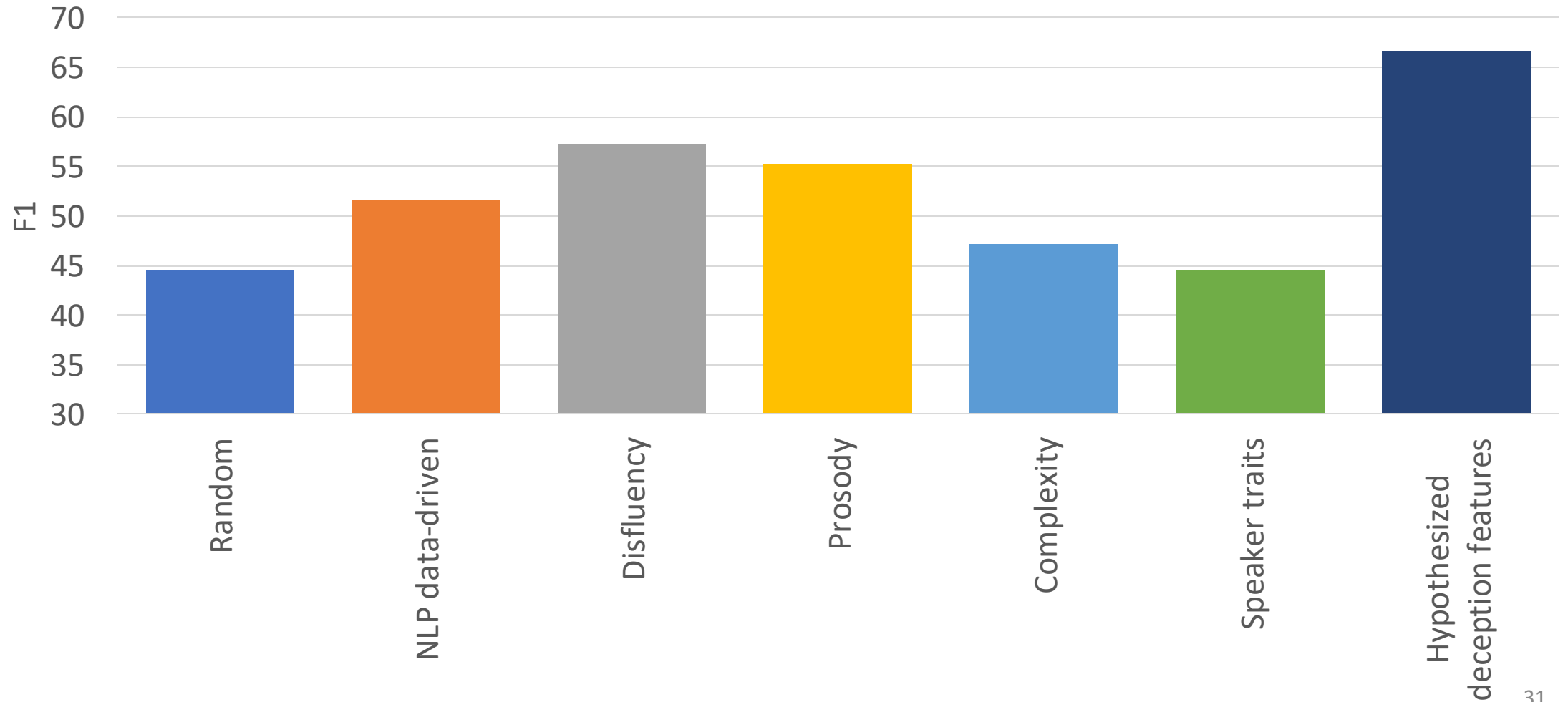
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↓: <.05, ↓↓: <.01, ↓↓↓: <.001, ↓↓↓↓: <.0001

Can we predict trusted speech?

- 5-fold cross validation, speaker independent
- Low agreement task -> only classify utterances with consensus
- Logistic regression
- Evaluate with macro-F1
- Baseline (random): 44.62 F1

Trust classification results



Contributions

- Large-scale corpus of deceptive dialogues
- Acoustic-prosodic and linguistic cues to deception
- Automatic deception classification: ~70% accuracy
- Crowdsourced study of deception perception
- Identified characteristics of trusted speech
- Predictive models for trusted speech detection

What can we **automatically** learn about speaker states and traits from their speech?

And how can we leverage this information to improve human-computer interactions?



Motivation

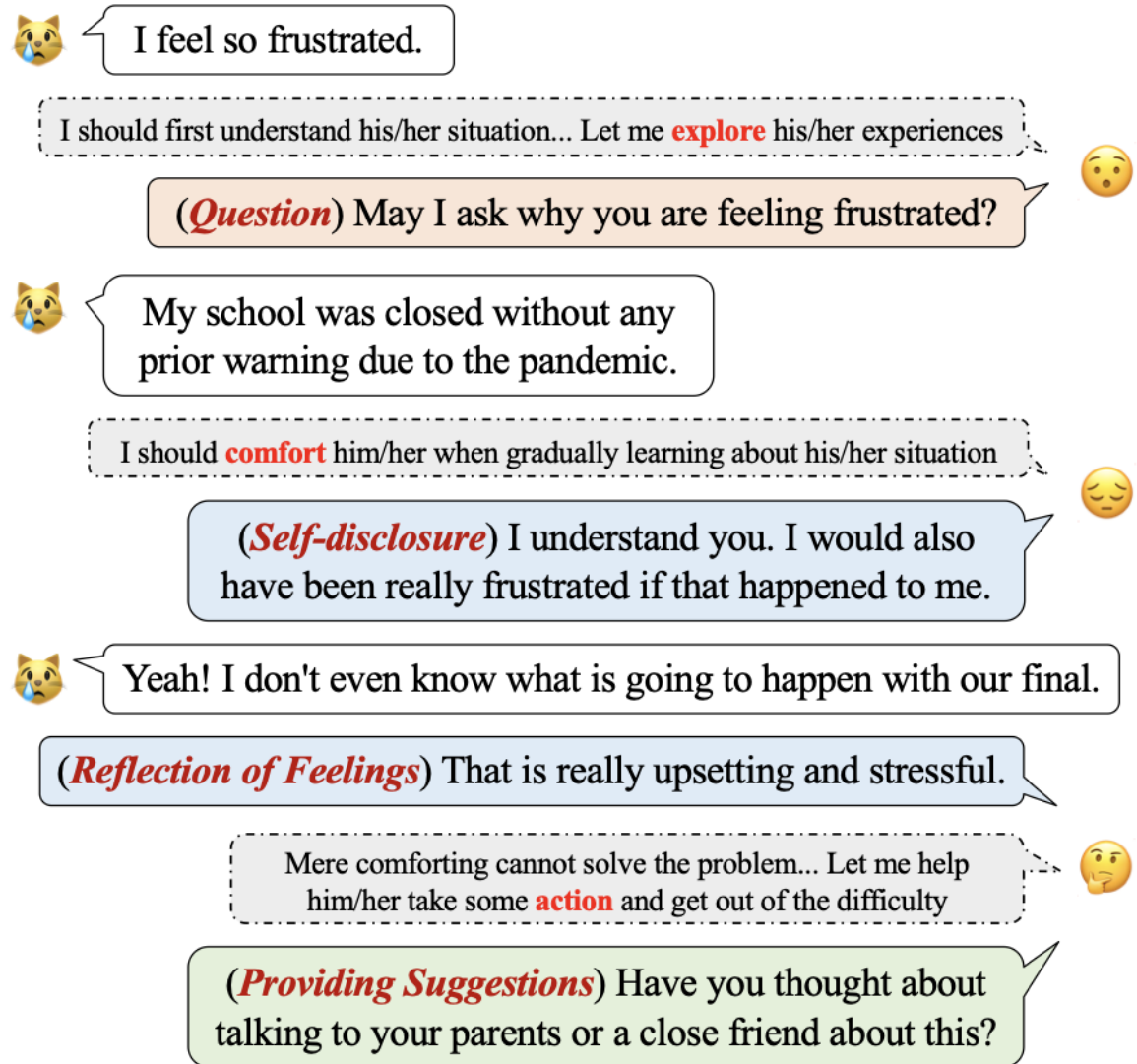
- Trust is essential for effective communication and collaboration
- In human-human interaction AND human-computer interaction
- We understand a great deal about signals of trust in *human* speech
- But have a limited understanding of how humans perceive trustworthiness in *synthesized* speech



What makes a conversational agent sound trustworthy?

Text selection

- Emotional Support Conversations Dataset (Liu et al. 2021)
- 1300 crowdsourced conversations between human help-seeker and virtual supporter
- Application that requires trust and vulnerability from the user
- We select sentences labeled as supporter **questions**



Amazon Polly Neural TTS

- State-of-the-art, commercial TTS system
- Integrated with dialogue systems and conversational robots
- Supports voice alterations using SSML
- Pre-trained male and female voices

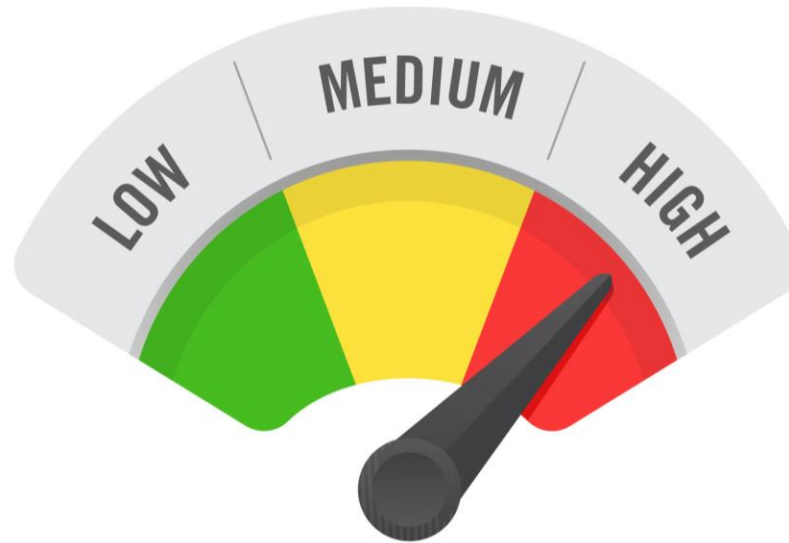


Speech Synthesis Markup Language (SSML)

```
1 < speak>
2 < voice name="Joanna">< lang xml:lang="en-US">
3 < prosody pitch="-27%" rate="95%" volume="+0dB">
4 Call me Ishmael. < break time="300ms"/> Some years
5 ago < break time="300ms"/> never mind how long
6 precisely < break time="300ms"/> having little or
7 no money in my purse, and nothing particular to
8 interest me on shore, I thought I would sail
9 about a little < break time="100ms"/>
10 and see the watery part of the world.
11 </ prosody></ lang></ voice>
12 </ speak>
13
```

Acoustic-prosodic features

- Pitch
- Intensity
- Speaking rate



Total speech stimuli

- 27 prosodic profiles
 - 3 features (pitch, intensity, rate) x 3 settings (low, medium, high)
- 2 voices
 - 1 male ("Matthew"), 1 female ("Joanna")
- 10 question utterances
- Total: 540 speech samples

Crowdsourced Perception Study

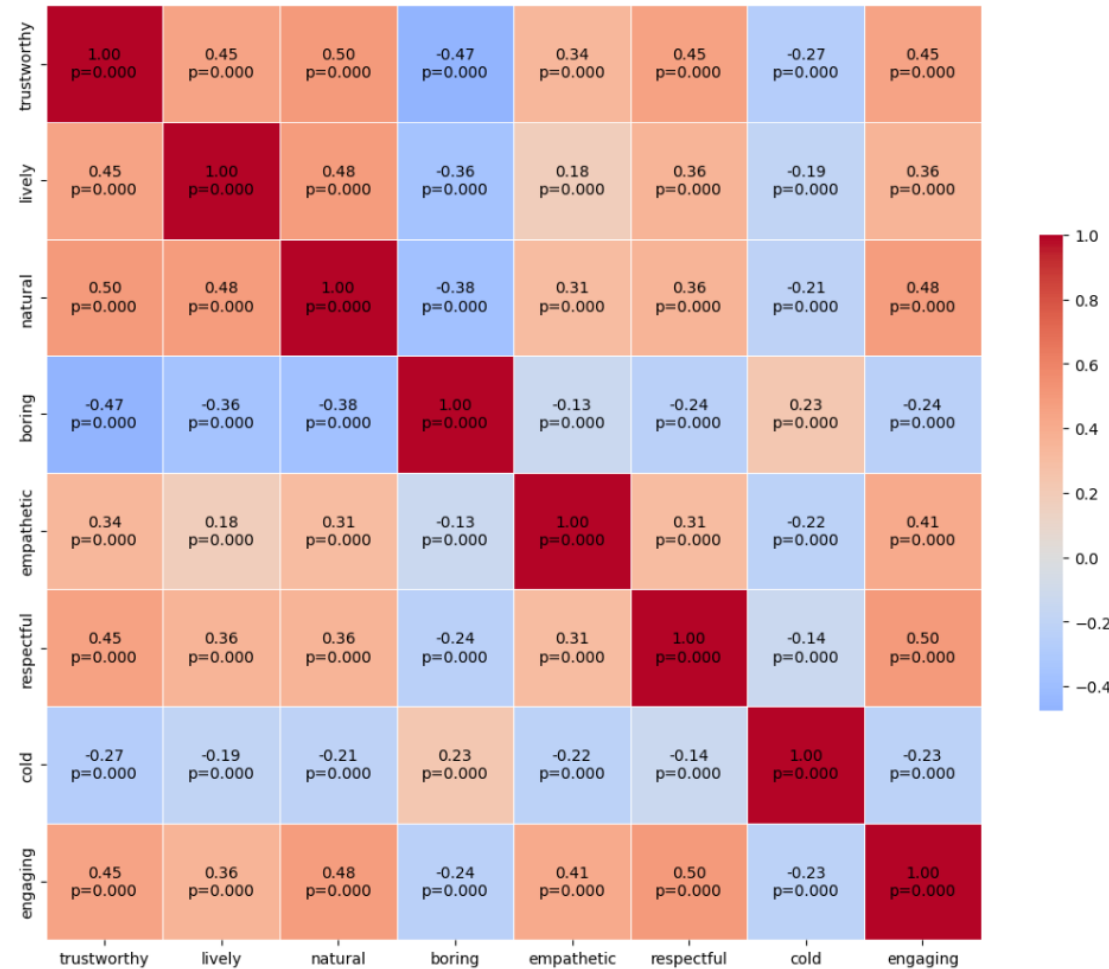


- Listen to 20 audio clips
- Rate speaker traits with 5-point Likert scale
 - Trustworthy, lively, empathetic, respectful, cold, engaging
- Quality control: transcription task
- Listener traits:
 - Ten Item Personality Inventory (TIPI)
 - Gender

Crowdsourced Perception Study

- 135 participants (71 F, 63 M)
- Each audio sample was rated by 5 unique raters
- 2700 judgments of 540 speech stimuli
- All judgments are z-normalized by rater

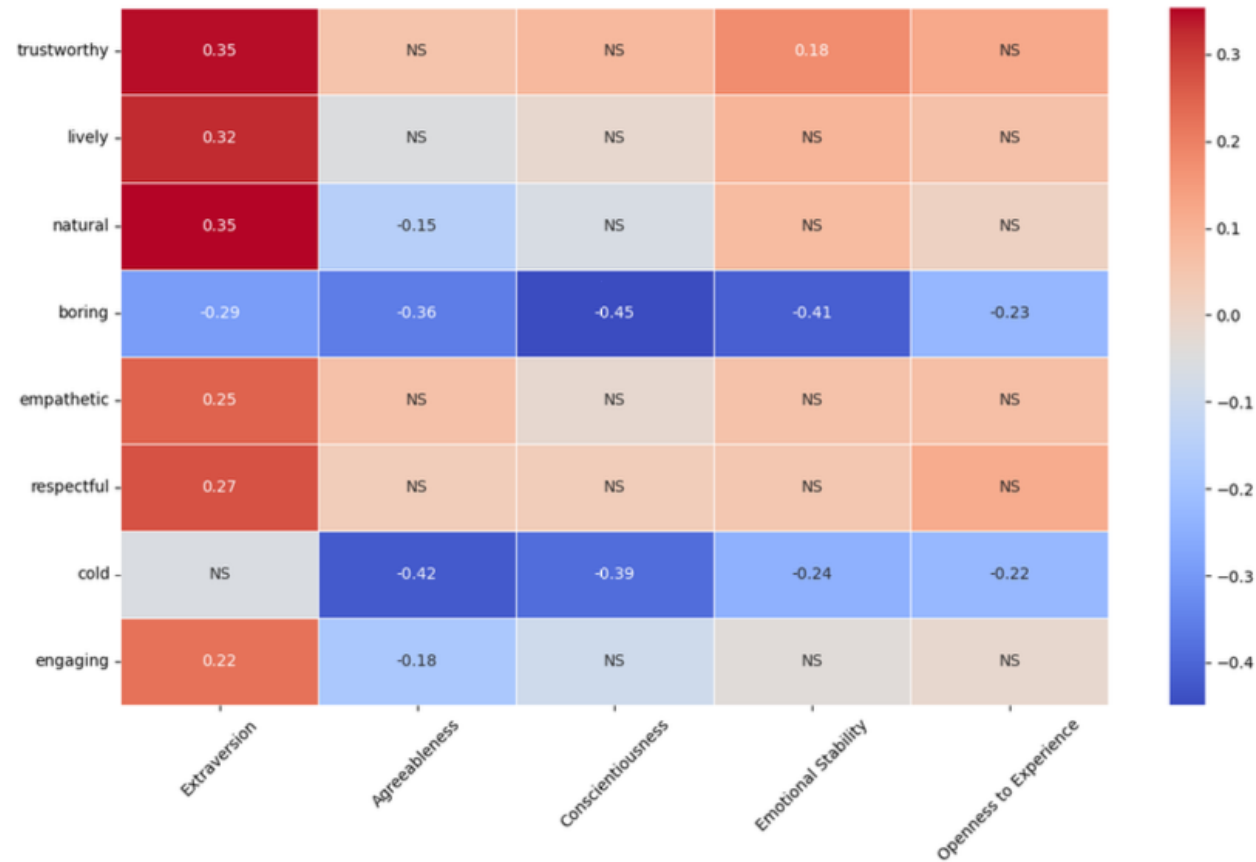
Correlation analysis of speaker attributes



Regression Analysis

Features	trustworthy	
	r	p
intensity low	-0.13	0
intensity medium	0.31	0
intensity high	-0.17	0
pitch low	-0.17	0
pitch medium		
pitch high	0.29	0
speaking rate low	0.3	0
speaking rate medium	0.4	0
speaking rate high		

How does listener personality affect their perception?



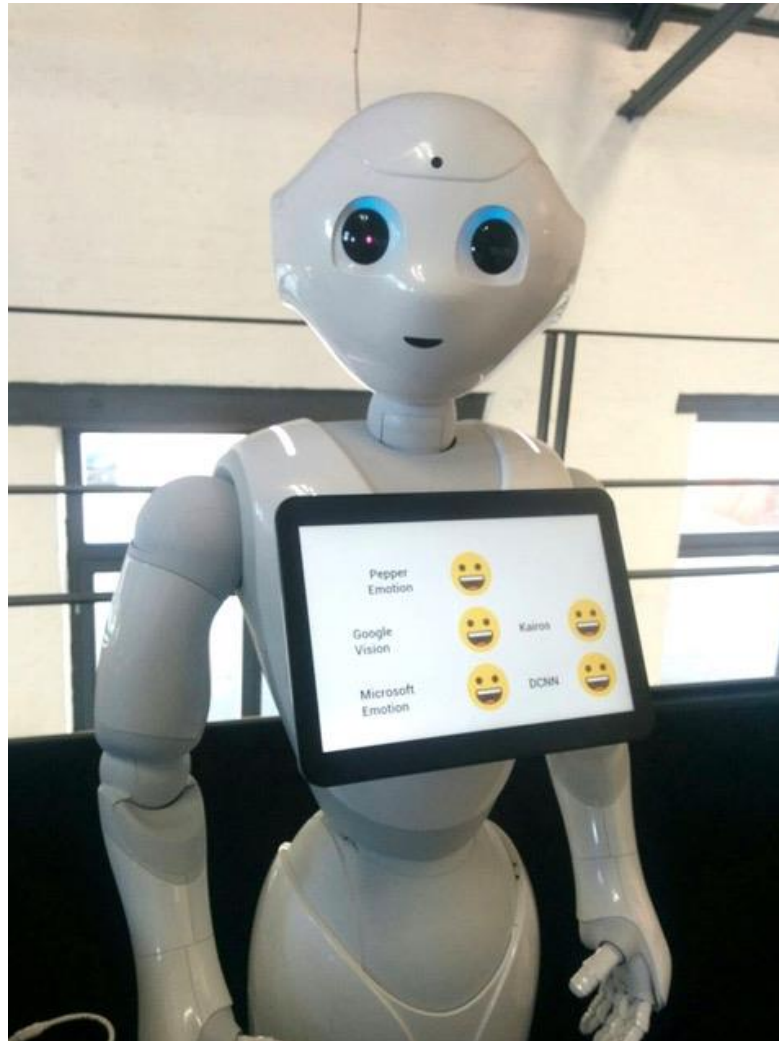
Summary

- Crowdsourced perception study of trustworthy synthesized speech
- Identified specific patterns of synthesized speech associated with perceived trustworthiness
- Listener gender and personality traits may affect perception

What can we **automatically** learn about speaker states and traits from their speech?

And how can we leverage this information to improve human-computer interactions?

Modeling Speaker States and Traits



Thank you!

- Julia Hirschberg, Andrew Rosenberg, Michelle Levine
- Yuwen Yu: PhD student, CUNY Graduate Center, Computer Science
- Natasha Tyulina: PhD student, CUNY Graduate Center, Linguistics
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Publications

Understanding linguistic and visual factors that affect human trust perception of virtual agents. N. Tyulina, Y. Yu, S. I. Levitan. CUI 2024.

What makes a conversational agent sound trustworthy? Exploring the role of acoustic-prosodic factors. Y. Yu, S. I. Levitan. Speech Prosody 2024.

Believe it or not: Acoustic-prosodic cues to trust and mistrust in spoken dialogue. S. I. Levitan, J. Hirschberg. Speech Prosody 2022.

Acoustic-prosodic and lexical cues to deception and trust: Deciphering how people detect lies. X. Chen, S.I. Levitan, M. Levine, M. Mandic, J. Hirschberg. TACL 2020.

Acoustic-prosodic indicators of deception and trust in interview dialogues. S.I. Levitan, A. Maredia, J. Hirschberg. Interspeech 2018.

Acoustic-prosodic and lexical entrainment in deceptive dialogue. S.I. Levitan, J. Xiang, J. Hirschberg. Speech Prosody 2018.

Publications

Linguistic cues to deception and perceived deception in interview dialogues. S.I. Levitan, A. Maredia, J. Hirschberg. NAACL 2018.

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Hybrid acoustic-lexical deep learning approach for deception detection. G. Mendels, S.I. Levitan, K.Z. Lee, J. Hirschberg. Interspeech 2017.

Combining acoustic-prosodic, lexical, and phonotactic features for automatic deception classification. S.I. Levitan, G. An, M. Ma, R. Levitan, A. Rosenberg, J. Hirschberg. Interspeech 2016.

Questions?