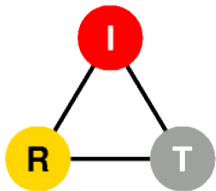


A tale of two networks – network neutrality and other topics

Henning Schulzrinne
Columbia University



Any opinions are those of the author and do not necessarily reflect the views of Columbia University or the Federal Communications Commission.



The typical Internet keynote

- Unlimited, symmetric bandwidth for everyone
 - with LTE, even mobile
- Getting cheaper every year
 - with robust competition at all layers
- Everyone uses the Internet
- Millions of apps produced by thousands of companies
- The big jukebox in the sky
- A single Internet for all applications
 - application-neutral
- IPv6 everywhere (next year)

But...

- Not necessarily wrong
- but not guaranteed, either
- Non-technology forces
 - competition and market concentration
 - limited financial resources
 - spectrum shortages

Internet 2020: The pessimists version

- 10 Mb/s typical Internet connectivity
 - good enough for Facebook
 - asymmetric
- All Internet access metered
 - mobile & landline
 - with application-specific pricing and termination charges
 - price stagnation at fixed bandwidth
- Unregulated monopoly or near-monopoly
 - integrated content production (L8?) through PHY
- Video mostly through cable company, just over IP
- IPv4 with multiple layers of NATs (“CGN”)
- VoIP by ISP

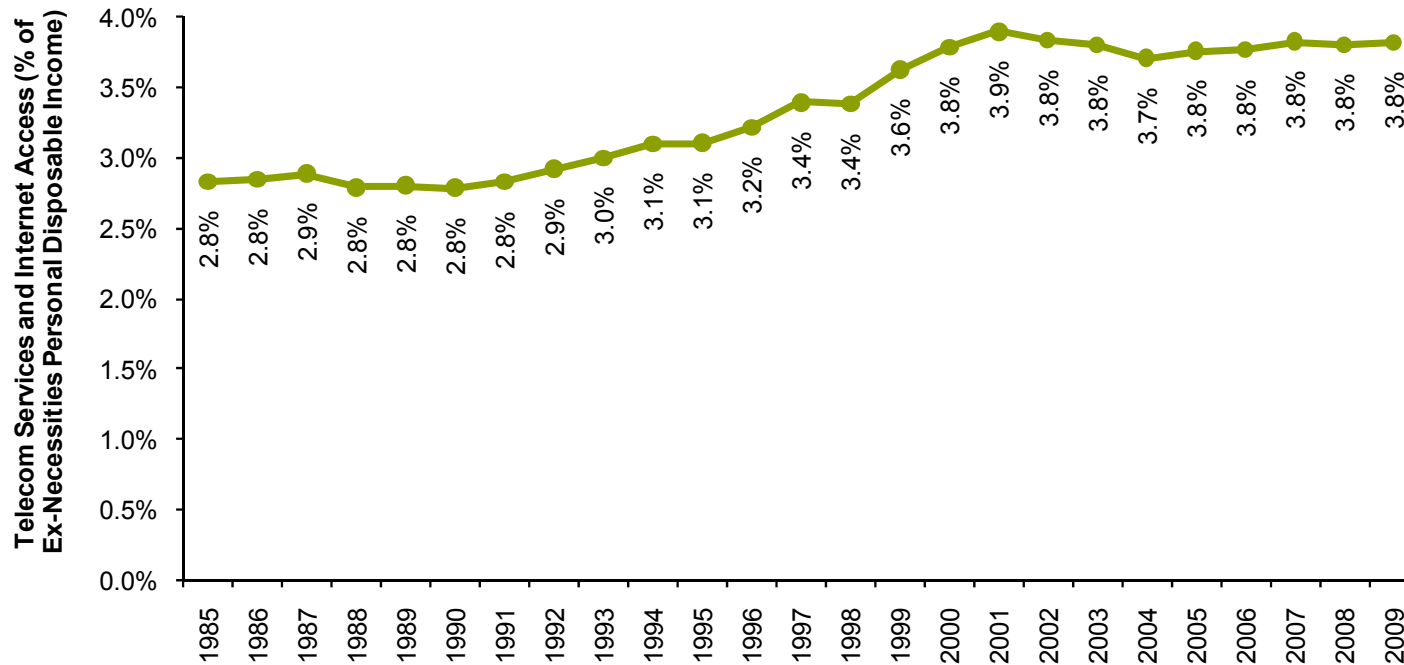
Time of transition

Time of transition

Old	New
IPv4	IPv6
circuit-switched voice	VoIP
separate mobile voice & data	LTE + LTE-VoIP
911, 112	NG911, NG112
digital cable (QAM)	IPTV
analog & digital radio	Pandora, Internet radio, satellite radio
credit cards, keys	NFC
end system, peers	client-server v2 aka cloud

all the energy into transition → little new technology

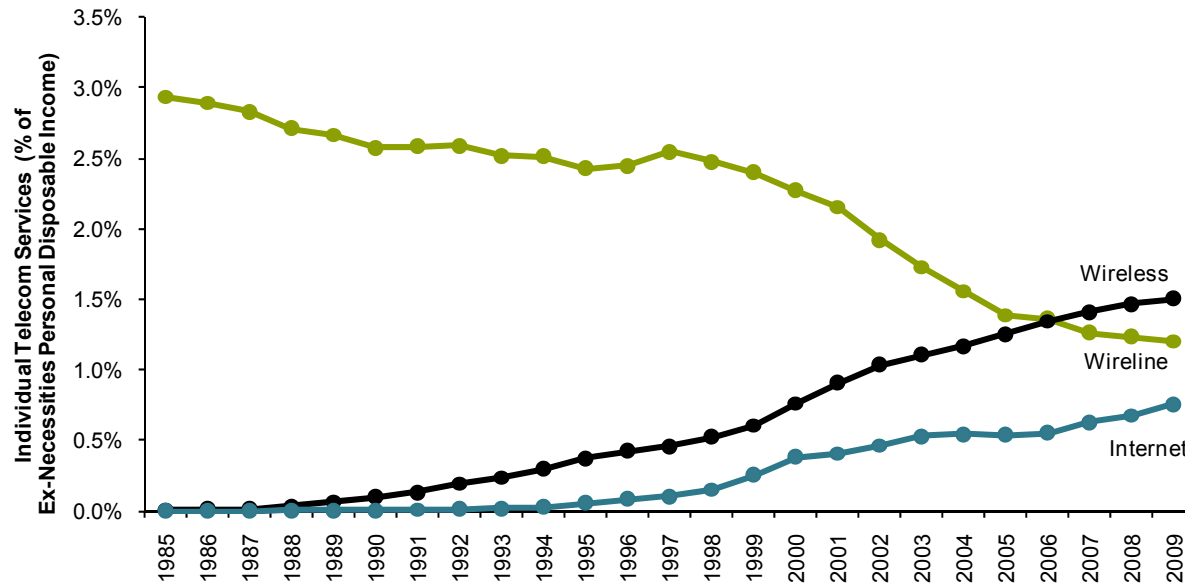
Household spending on telecom



Note: Necessities include food, housing, transportation, energy and healthcare.

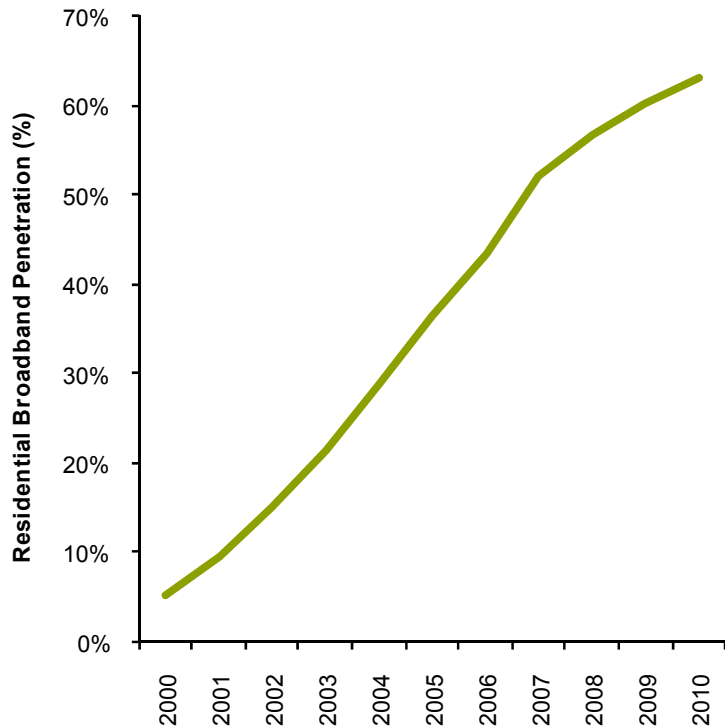
→ new services must displace old services

Wireless + Internet replace voice

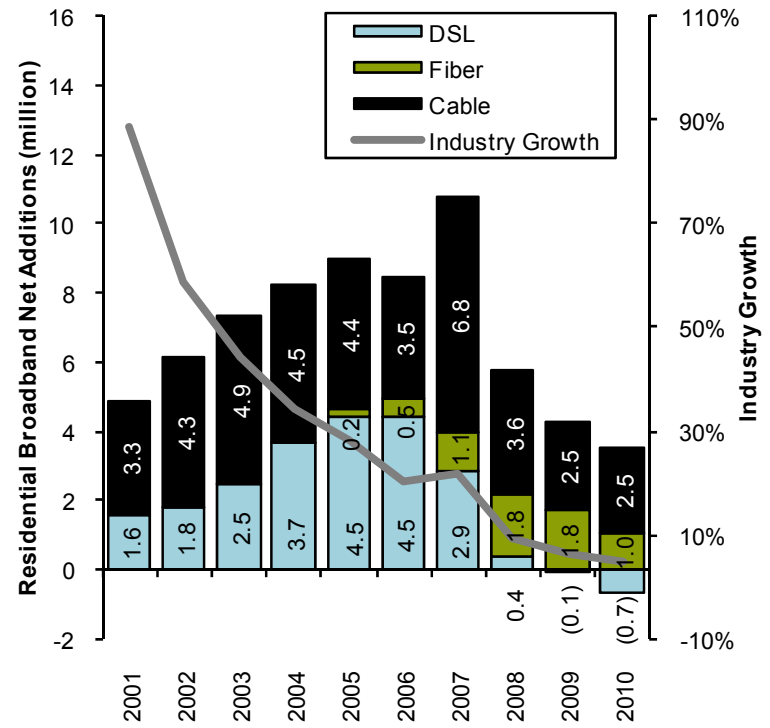


Source: Bureau of Economic Analysis.

Residential broadband penetration (US)



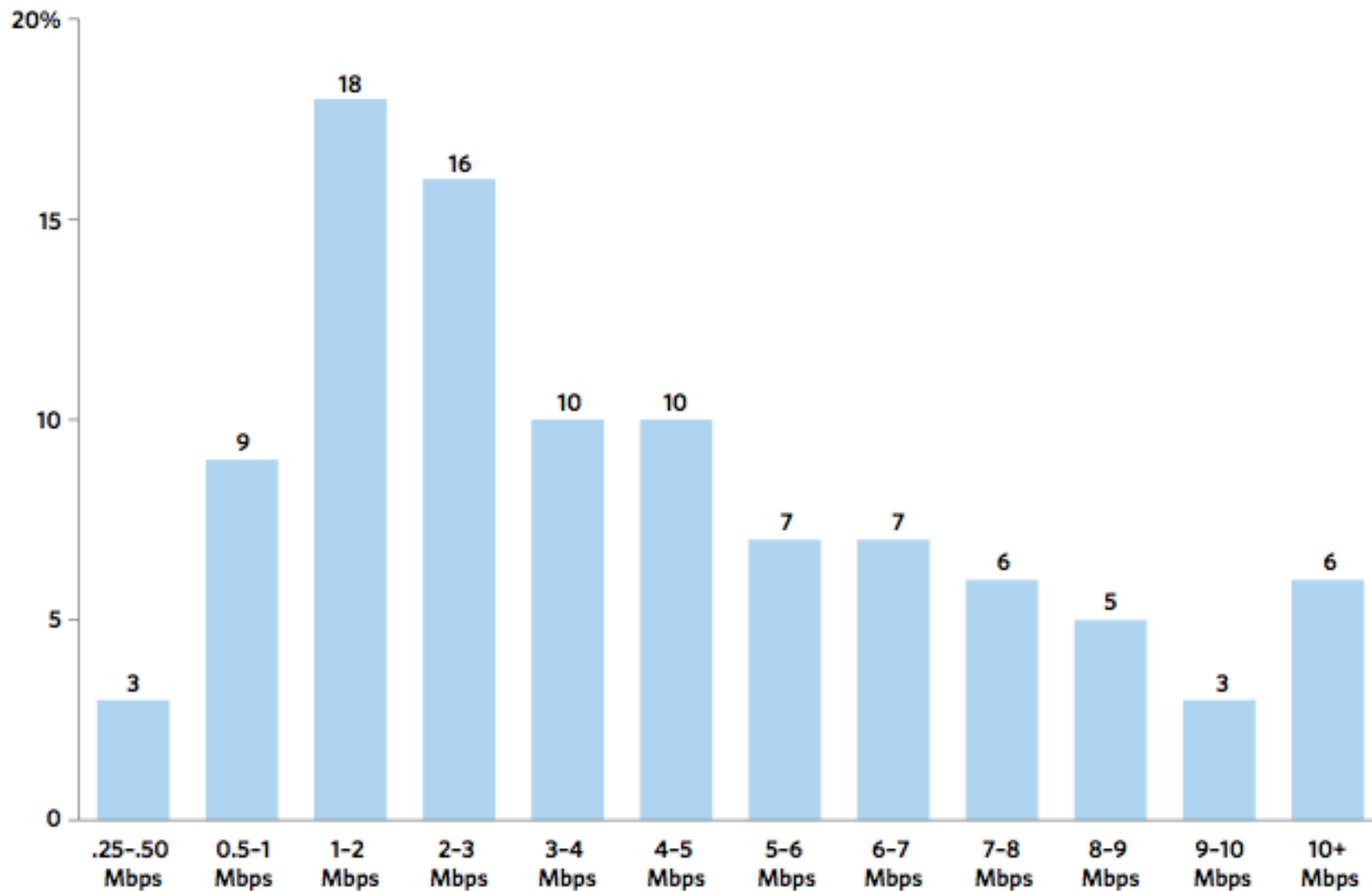
Source: Kagan, corporate reports and Bernstein estimates and analysis.



Note: Fiber net adds shown net of DSL losses.

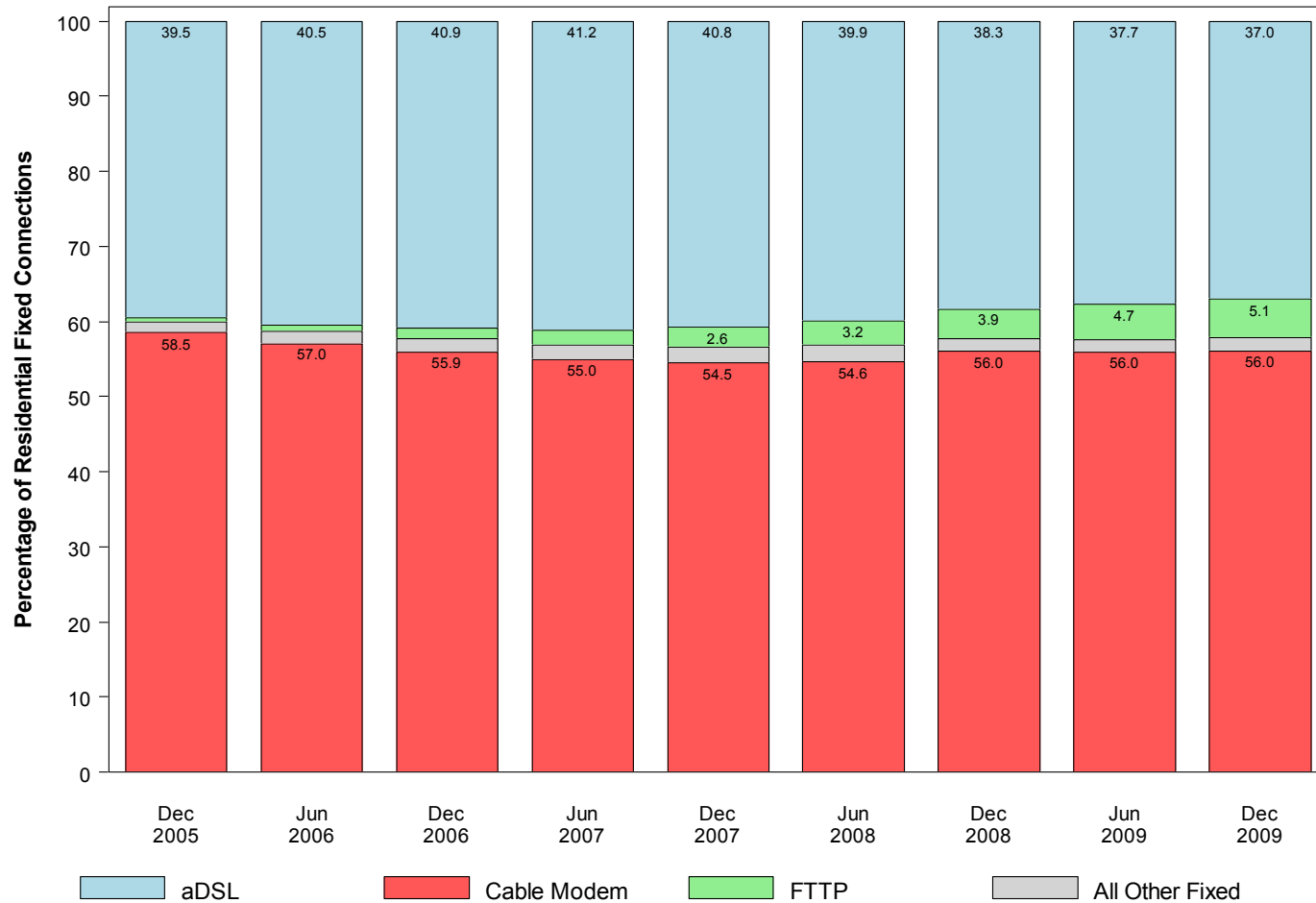
Source: Kagan, corporate reports and Bernstein estimates and analysis.

US broadband speeds



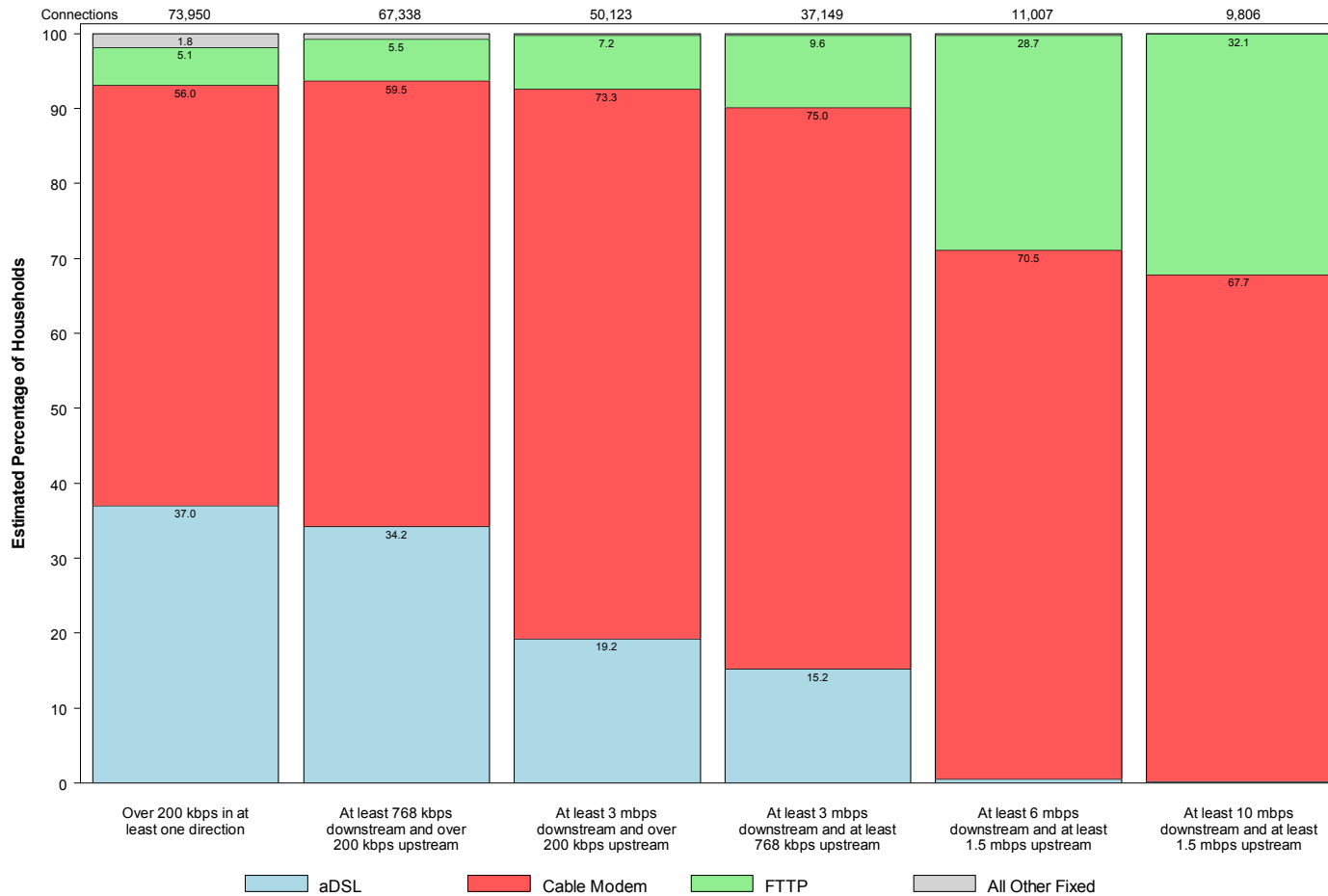
Residential broadband

Chart 10
Residential Fixed Connections over 200 kbps in at Least One Direction 2005-2009
(Shares of selected technologies)

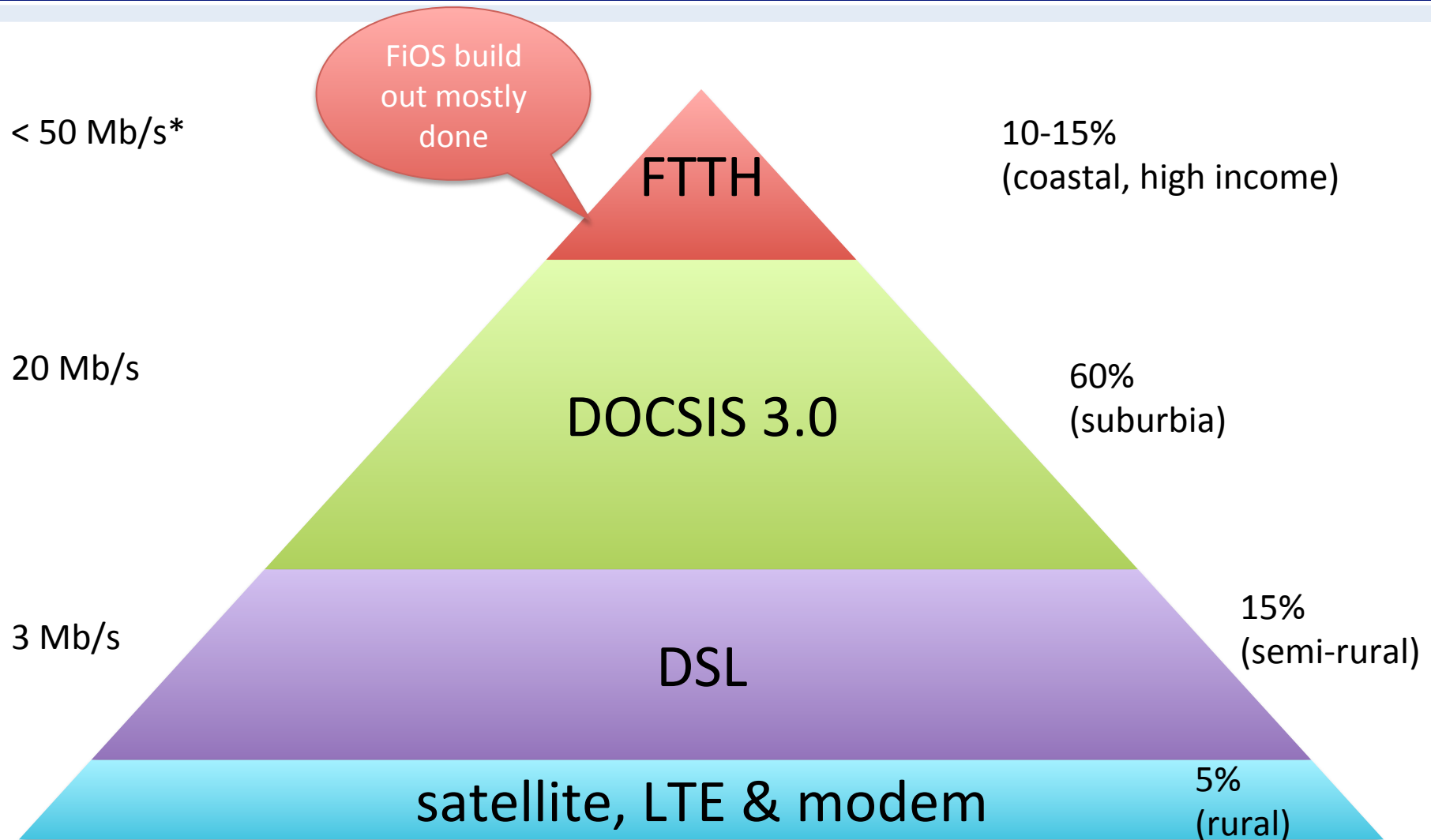


Residential broadband technologies

Chart 12
Residential Fixed Connections by Technology as of December 31, 2009
 (Shares of selected technologies for selected speeds, connections in thousands)



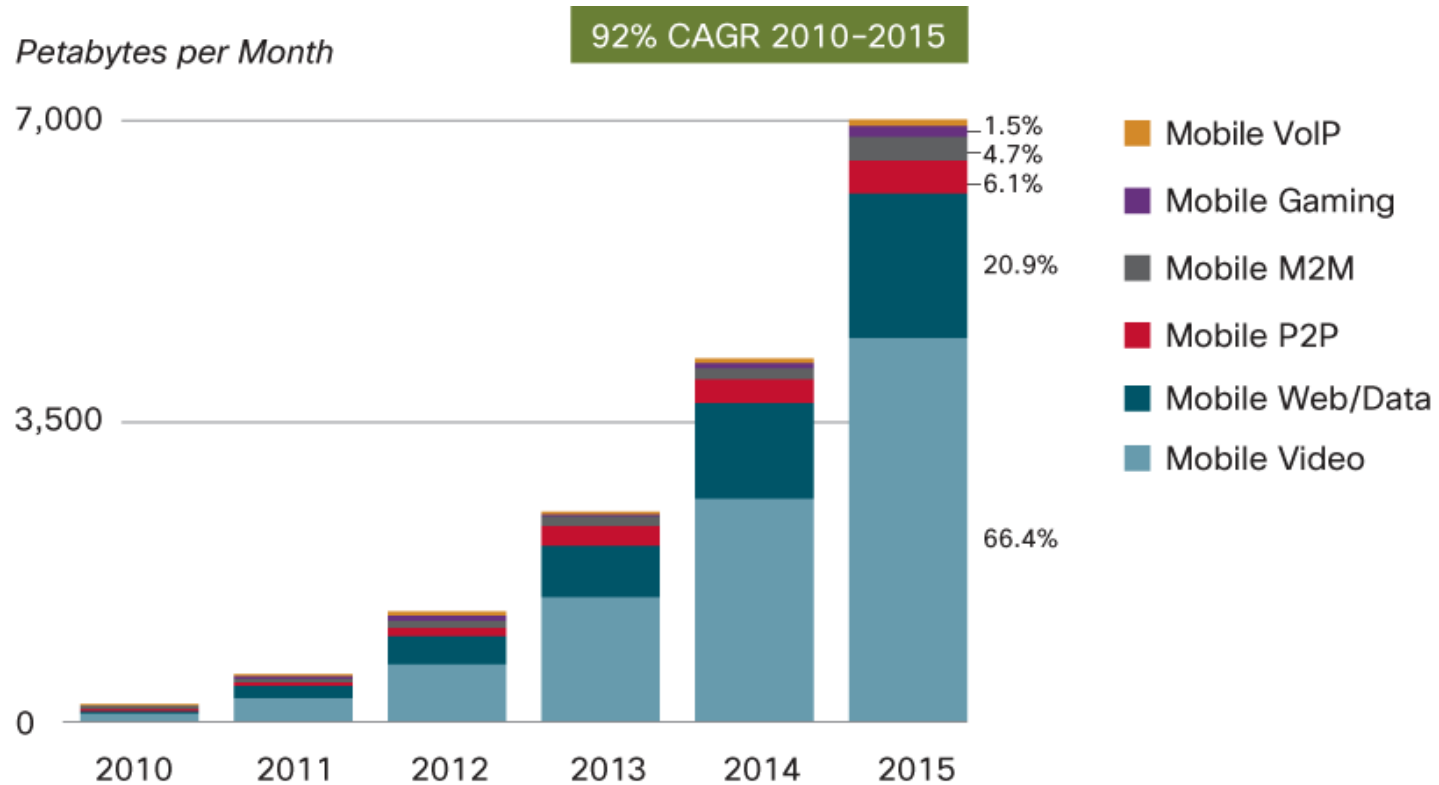
Residential Internet access 2020



* typical residential speed offer

Network traffic

Traffic distribution



VoIP traffic forecasted to be 0.4% of all mobile data traffic in 2015.

Source: Cisco VNI Mobile, 2011

Traffic forecast 2015

Exabytes/month	Consumer (incl. university, Internet cafés)	Business & gov't.	Total
Internet	53.3	6.1	59.4
Managed IP (corporate WAN, IP VoD, IPTV)	11.8	3.0	14.8
Mobile data	4.9	1.3	6.3
Total	70.0	10.4	80.5

Monthly Consumption

North America	Mean	Median	Mean : Median
Upstream	4.5 GB	600 MB	7.33
Downstream	18.6 GB	6.0 GB	3.06
Aggregate	23.0 GB	7.0 GB	3.28

- top 1% →
 - 49.7% of upstream traffic
 - 25% of downstream traffic

Europe	Mean	Median	Mean : Median
Upstream	8.2 GB	1.2 GB	6.87
Downstream	31.3 GB	12.7 GB	2.47
Aggregate	39.6 GB	14.7 GB	2.69

Video, video and more video

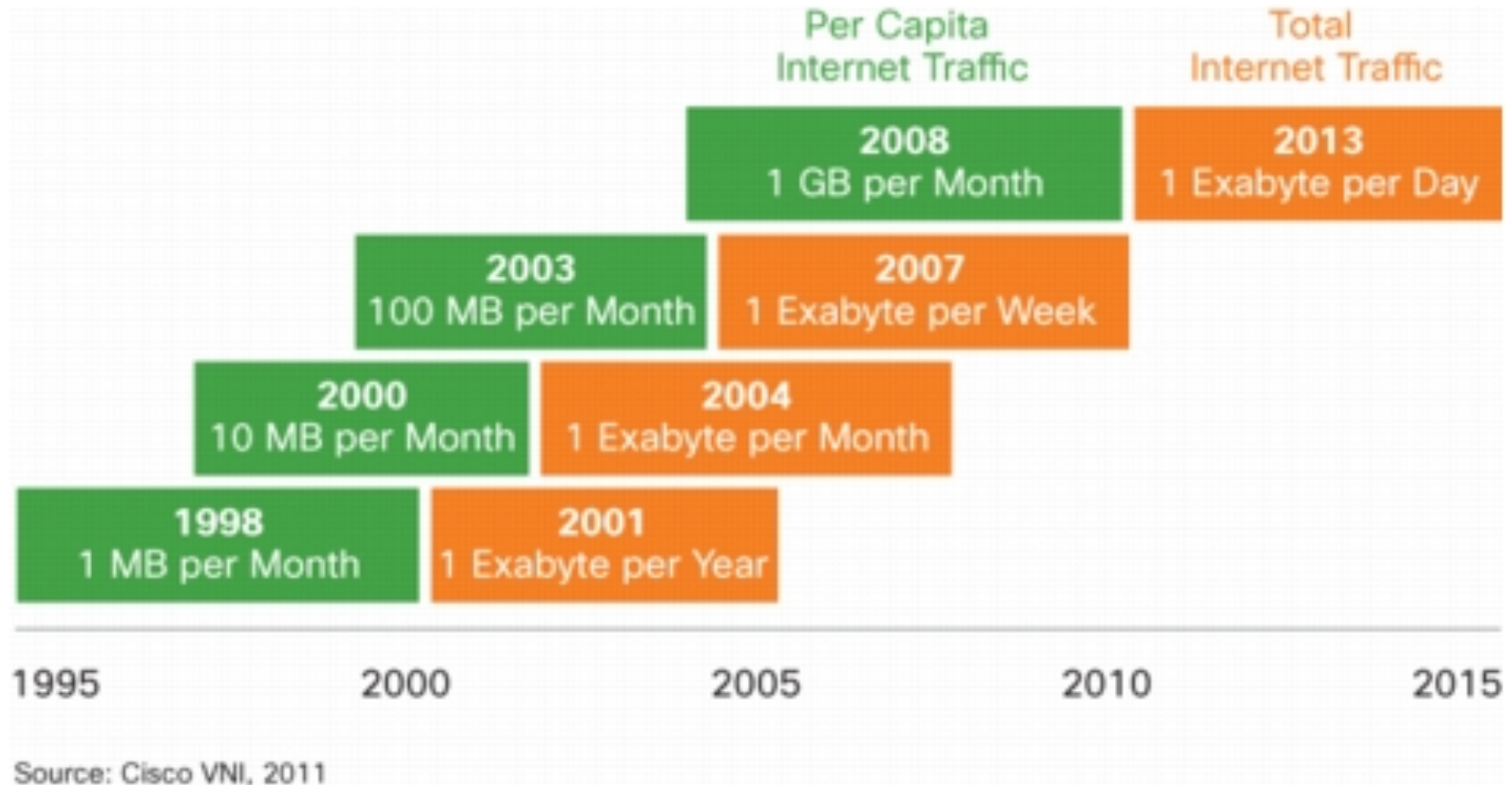
Upstream		Downstream		Aggregate	
BitTorrent	52.01	Netflix	29.70%	Netflix	24.71%
HTTP	8.31%	HTTP	18.36%	BitTorrent	17.23%
Skype	3.81%	YouTube	11.04%	HTTP	17.18%
Netflix	3.59%	BitTorrent	10.37%	YouTube	9.85%
PPStream	2.92%	Flash Video	4.88%	Flash Video	3.62%
MGCP	2.89%	iTunes	3.25%	iTunes	3.01%
RTP	2.85%	RTMP	2.92%	RTMP	2.46%
SSL	2.75%	Facebook	1.91%	Facebook	1.86%
Gnutella	2.12%	SSL	1.43%	SSL	1.68%
Facebook	2.00%	Hulu	1.09%	Skype	1.29%
Top 10	83.25%	Top 10	84.95%	Top 10	82.89%

Average monthly usage

- Average monthly TV consumption (US): 154 hours
- Netflix: 1 GB/hour (SD) ... 2.3 GB/hour (HD)
 - → 300 GB/month
 - more if people in household watch different content

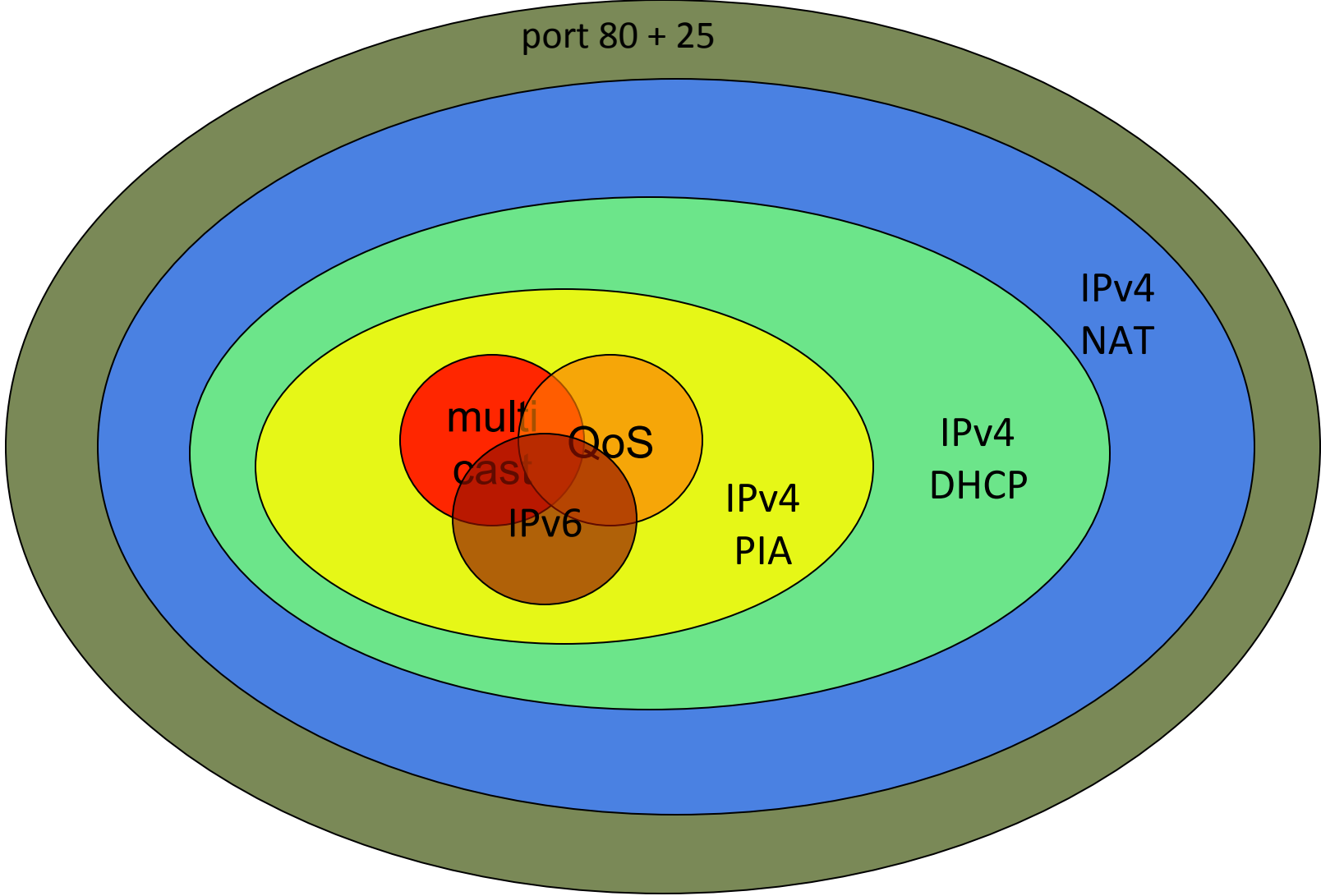
monthly usage	average cost (AT&T Uverse)	2010	2012	2015
> 50 GB	\$0	9.4%	14.1%	21.5%
> 100 GB	\$0	5.3%	8.2%	15.3%
> 200 GB	\$10	1.4%	4.4%	8.8%
> 500 GB	\$50	0.4%	0.8%	2.6%
> 1 TB	\$150	0.0%	0.2%	0.7%

Bandwidth generations

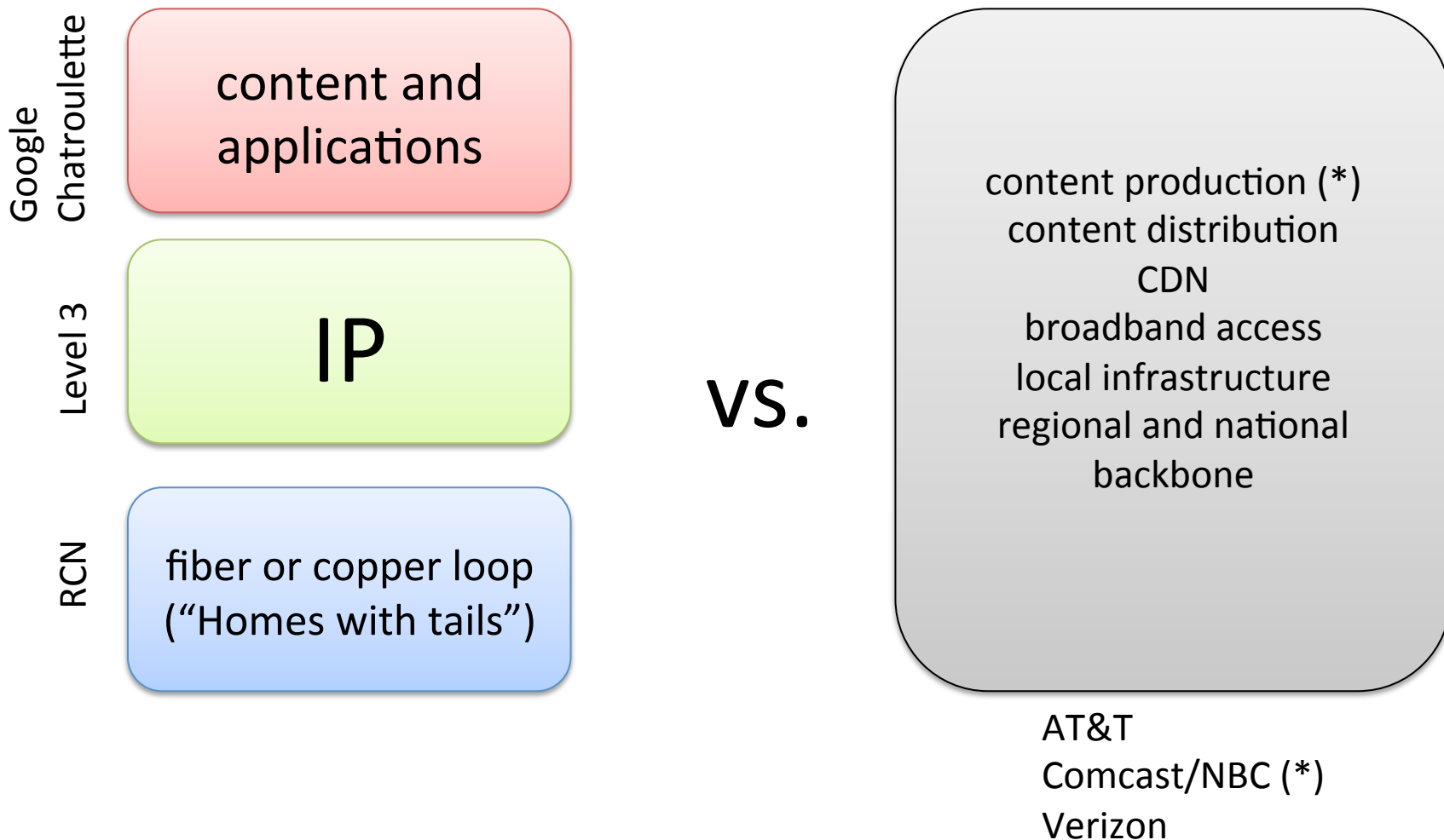


Industry structure

Which Internet are you connected to?



2 Internet futures



Scenario 1: max. competition

content & application providers

applications
(Netflix, Pandora, your blog)

OS
(Windows Server, Linux, MacOS)

data centers
(Equinix, Amazon, ...)

wide area network
(Qwest, Sprint, VZ,
TeliaSonera, NTT, DTAG,
Level 3, AT&T)

consumers

web browser
(Firefox, IE, Chrome, ...)

OS
(Windows, Android, MacOS)

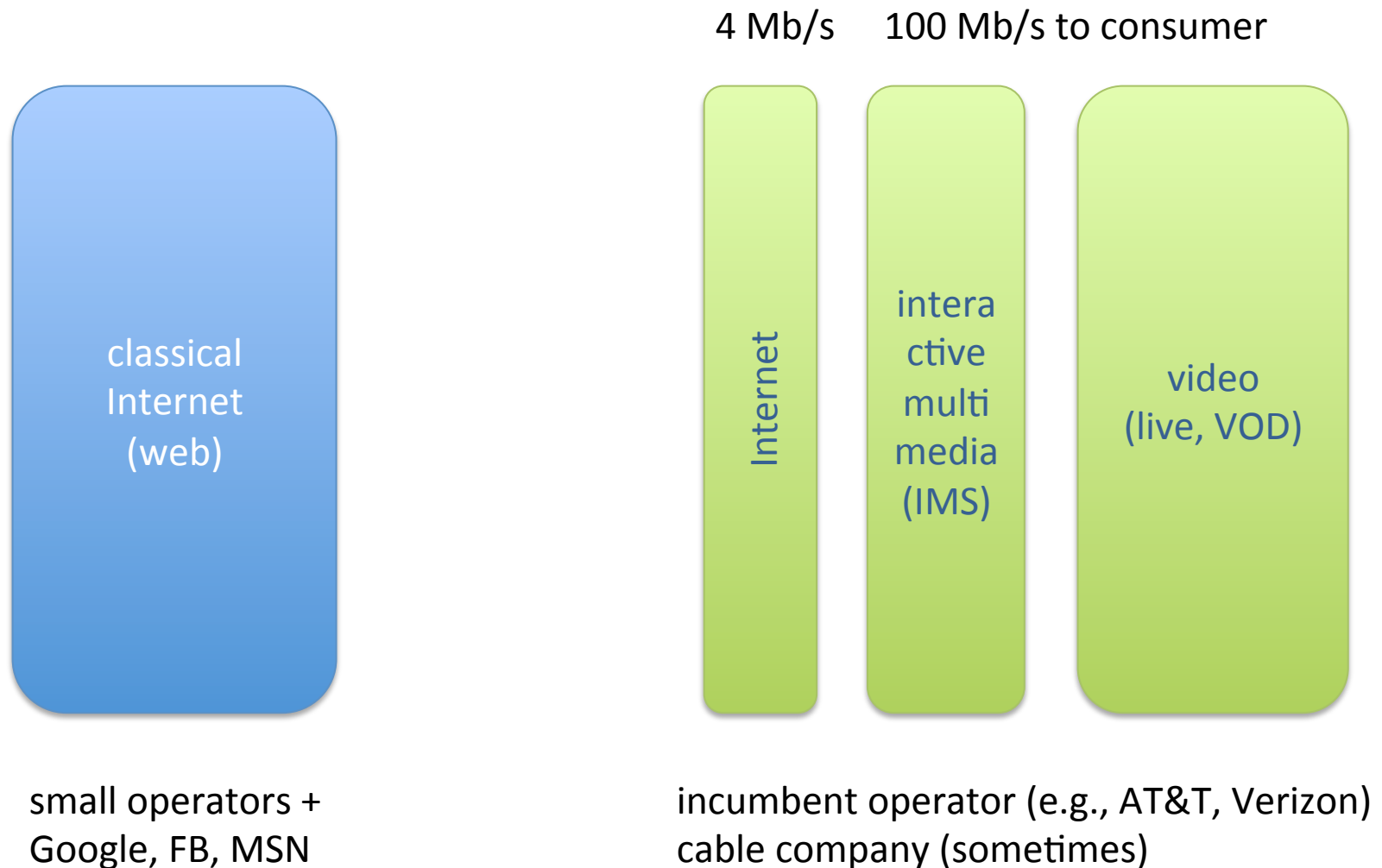
system platform
(Intel, ARM, ...)

ISP
(competing)

fiber, radio
(regulated monopoly)

conduit
(public)

Scenario 2: vertically integrated



Network economics

- Monopolies
 - economies of scale (cost $\sim 1/\text{size}$)
 - “exists when a specific individual or an enterprise has sufficient control over a particular product or service to determine significantly the terms on which other individuals shall have access to it.” (Wikipedia)
- Natural monopoly
 - no motivation for second provider
 - road, water, gas, electricity
 - Landline telephone & broadband
 - Wireless
 - limited spectrum
 - high cost of entry \rightarrow spectrum auctions

Why are monopolies bad?

- Market power
- Pricing power
 - perfectly competitive market: price = marginal cost
- Product differentiation
 - no available substitute
- Excess profits
- Price discrimination
 - same product, different prices
 - capture consumer surplus

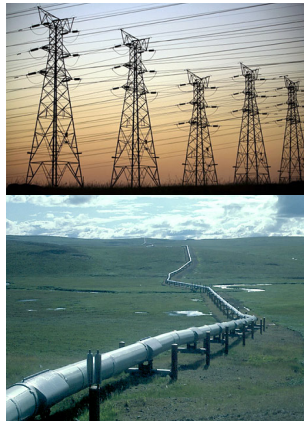
The monopoly infrastructures

- Technical structures that support a society → “civil infrastructure”
 - Large
 - Constructed over generations
 - Not often replaced as a whole system
 - Continual refurbishment of components
 - Interdependent components **with well-defined interfaces**
 - High initial cost

water



energy



transportation



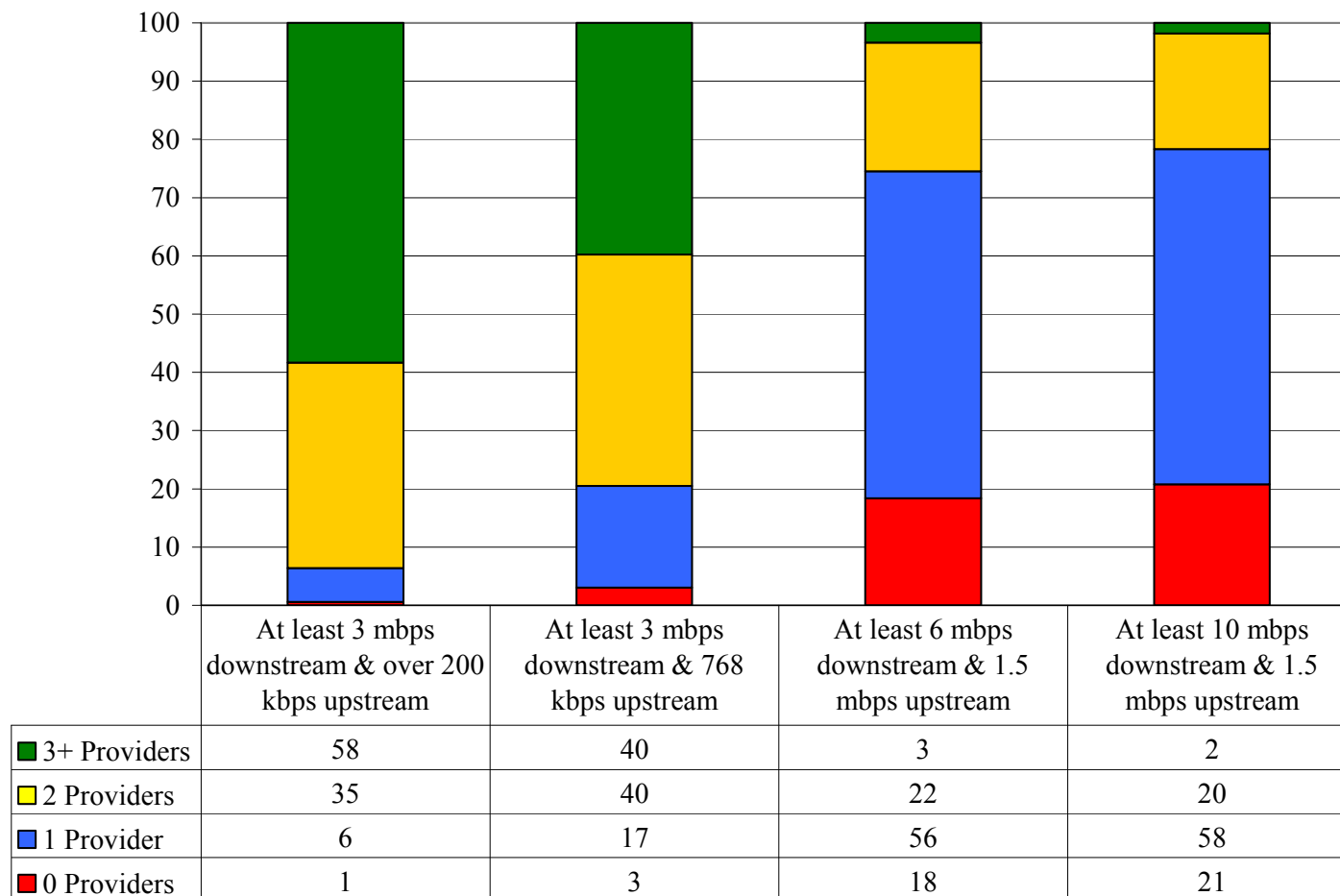
Competition (US)

- if lucky, incumbent LEC + cable company
 - DSL: cheaper, but low speed
 - mean: 2.5 – 3.5 Mb/s
 - FTTH (FiOS): only 3.3M households
 - 10-15 Mb/s
 - Cable: > \$50/month, higher speeds
 - 8-11 Mb/s
- often, high switching costs (\$200 early termination fee)
 - or tied to bundles (TV, mobile)

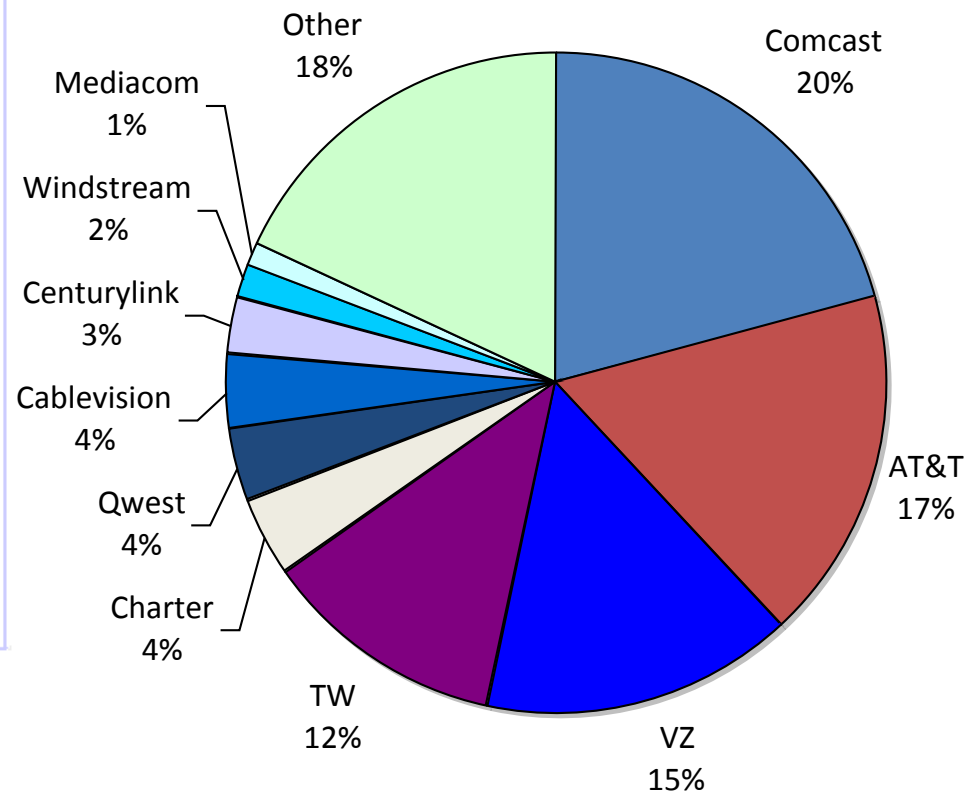
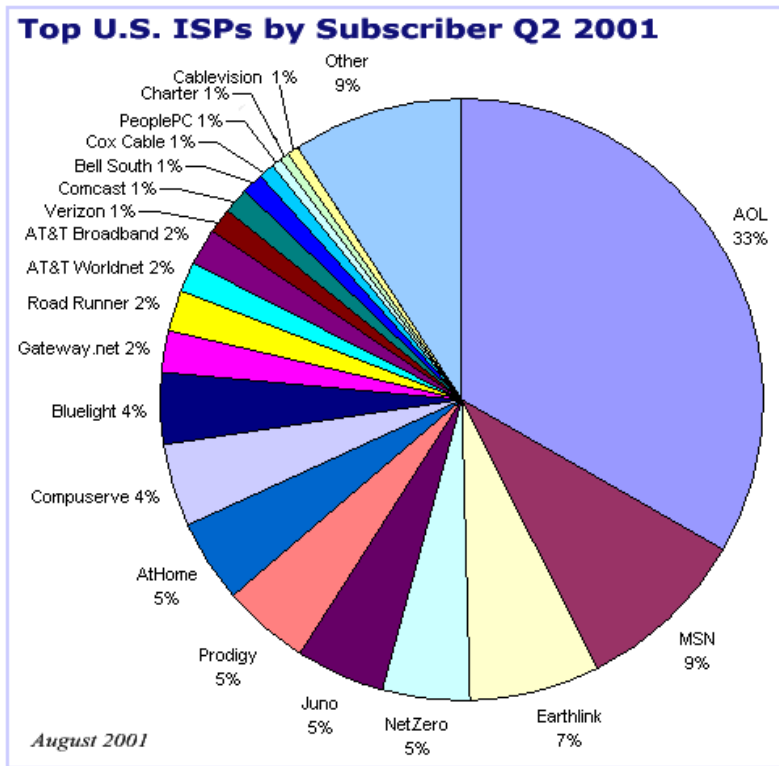
State of competition (US)

Figure 3(b)

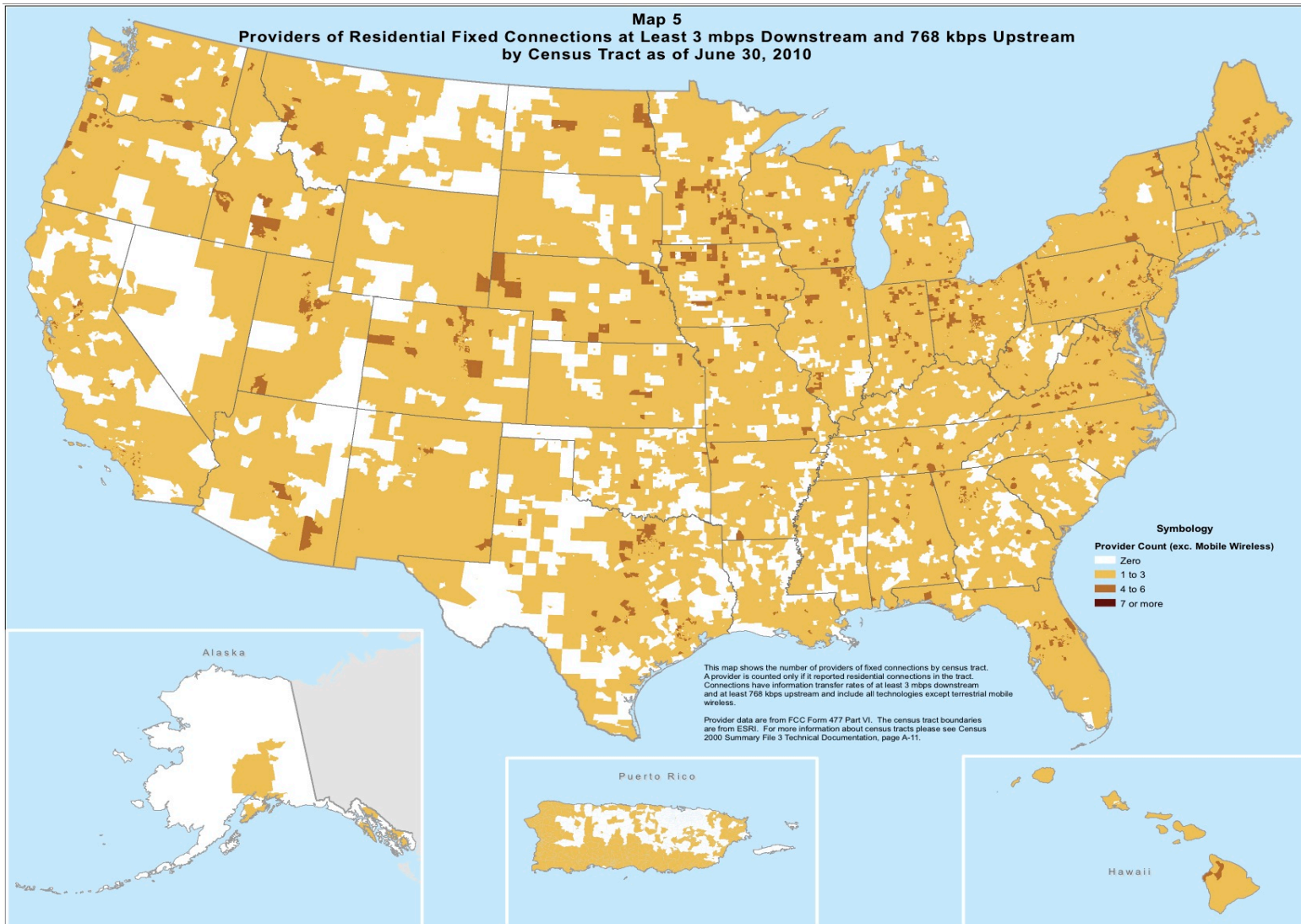
Percentages of Households Located in Census Tracts Where Providers Report Residential Fixed-Location Connections of Various Speeds or Operate a Mobile Wireless Network Capable of Delivering Service of Various Speeds as of December 31, 2009



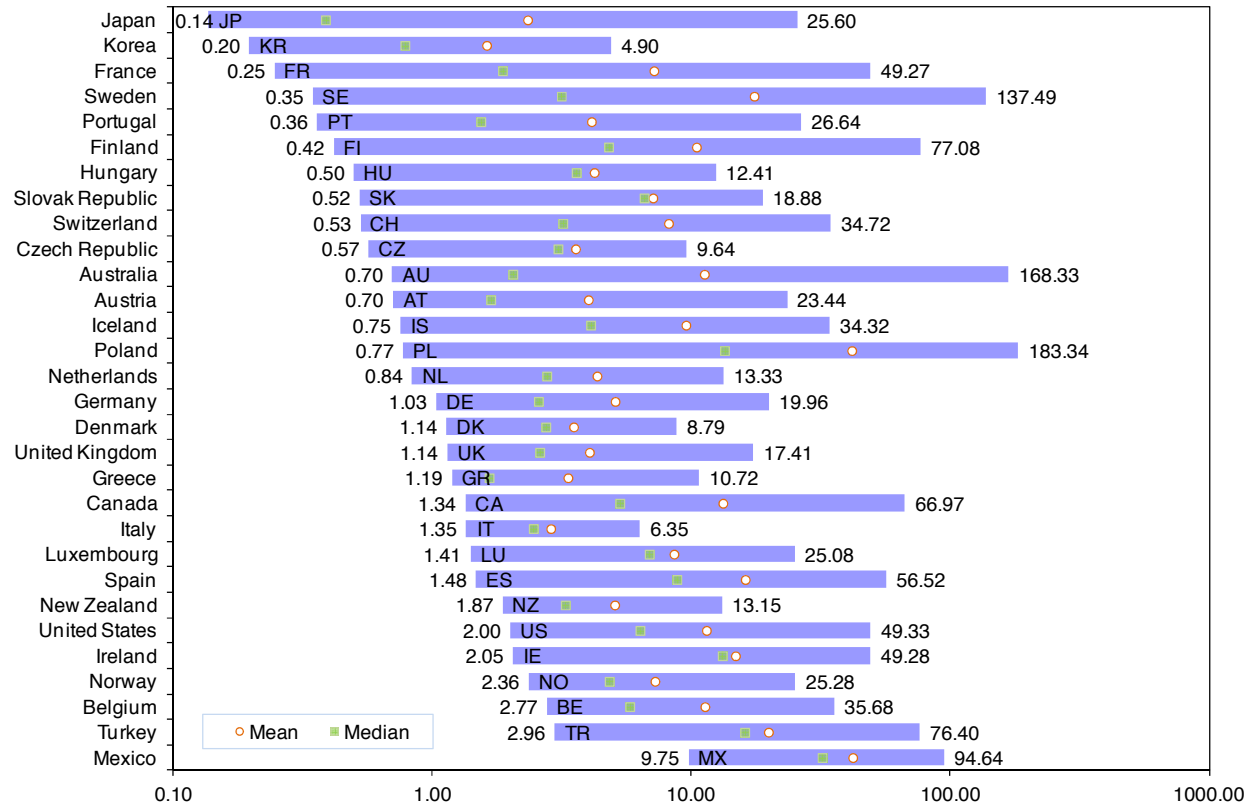
Eyeball ISPs: 2001 vs. 2010



Market power: eye ball vs. transit



Consumer network costs



Remedies

- Functional separation
 - separate entities for L2 and upper layers
 - e.g., “dry loops” copper
 - e.g., UK (BT Wholesale)
- Multiple infrastructures → competition
 - e.g., DSL, cable, wireless
 - but substitutability?
 - may not prevent abuse (e.g., Skype blocking for French mobile operators)
 - not likely to protect small customer groups with specialized needs

The future, version 2: postal service



- Private or semi-private company
- Tariffed service
- Based on weight and speed, not content
- (Somewhat) regulated
 - US Postal Rate Commission



The future, version 2: airline

- Same basic service (get human cargo from A to B)
- but vastly different prices
 - economy vs. economy first vs. first class
 - revenue management
 - restrictions
 - flexibility & cancellation risk
 - additional services
- Internet version:
 - pay extra for VPN (see iBahn service)
 - consumer web sites vs. IMAP access
 - except only 1-2 choices

Network neutrality

What is network neutrality?

- “The principle advocates no restrictions by Internet service providers and governments on content, sites, platforms, the kinds of equipment that may be attached, and the modes of communication.” (Wikipedia)
- 2005 FCC statement:
 - “access the lawful Internet content of their choice.
 - run applications and use services of their choice, subject to the needs of law enforcement.
 - connect their choice of legal devices that do not harm the network.
 - competition among network providers, application and service providers, and content providers.”
- = *Any lawful content, any lawful application, any lawful device, any provider*

Two views

Open Internet advocates

- no prioritization
- flat rates
- all networks

Free market advocates

- no real problem
- allow any business arrangement
- “it’s my network”
- use anti-monopoly laws if needed

Why?

- **Civic considerations**
 - freedom to read (passive)
 - freedom to discuss & create (active)
- **Economic opportunity**
 - edge economy >> telecom economy
 - Telecom revenue (US): \$330B
 - Content, etc. not that large, however
 - Google: \$8.44B
 - others that depend on ability to provide services
 - *content, application, service providers*
- **Technical motivation**
 - avoid network fragmentation
 - reduce work-around complexity

How to be non-neutral

application

deep packet inspection
(block Skype)

transport

block transport protocol
(block ports
insert RST)

network

block IP addresses
QoS discrimination
(favor own content)

Are these neutrality issues?

- Redirect DNS NXDOMAIN to ISP web site
- Content translation
 - e.g., reduce image resolution for cellular data
- Blocking transport protocols other than UDP + TCP
- Prohibit web servers
- Reset DSCP (ToS bits)
- Not allow IPv6
- 3GPP: only make non-BE available to carrier

Some high-profile cases

- Madison River (2005)
 - DSL provider blocked SIP ports
 - fined \$15,000 by FCC
- Comcast (late 2007)
 - insert TCP RST into BitTorrent traffic
 - later overturned on appeal in DC Circuit Court
- RCN (2009): P2P
- Various mobile operators
- Comcast vs. Level 3 (2010, in dispute)
 - Level-3

Network neutrality & freedom of speech

1st amendment: Congress shall make no law abridging the freedom of speech

- Applies only to U.S. government, not private entities
 - Example: soap box in city park vs. mall
 - private vs. public universities
- Freedom to speak + no forced speech
 - demise of “fairness doctrine” (19xx)

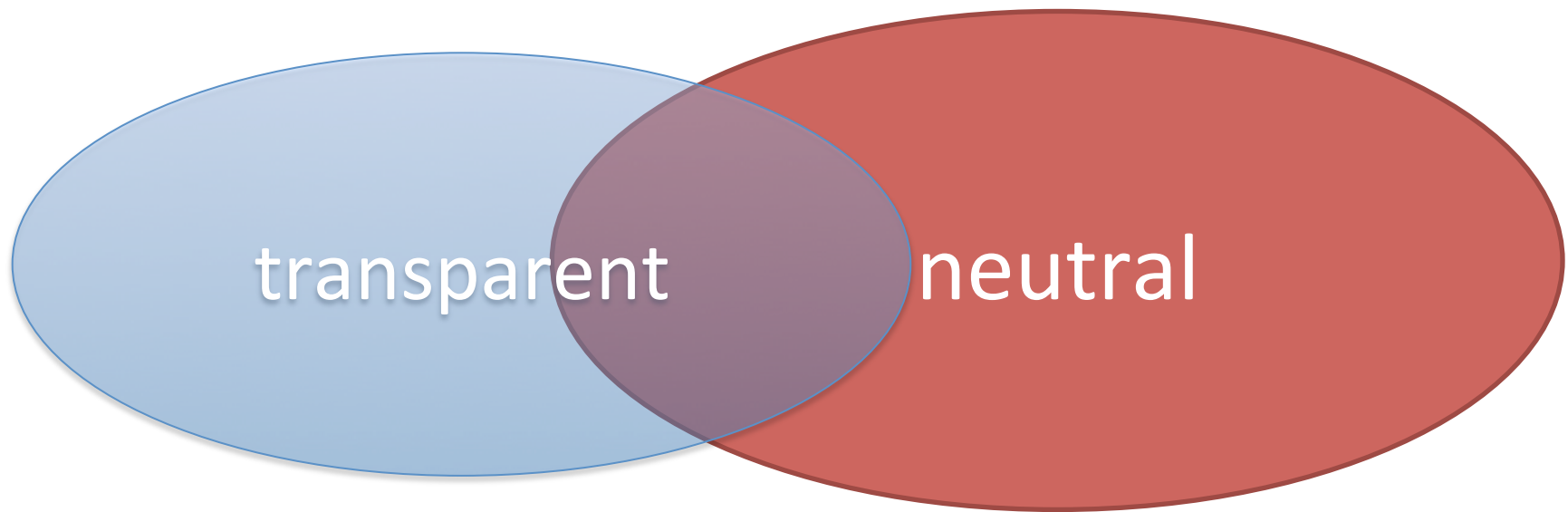
New name, old concept: Common carrier

- Since 1600s: A *common carrier* in common-law countries ... is a person or company that transports goods or people for any person or company and that is responsible for any possible loss of the goods during transport. A common carrier offers its services to the general public under license or authority provided by a regulatory body. (Wikipedia)
- e.g., FedEx, Greyhound, telecommunications providers, Disneyland

Network transparency

- RFC 1958: “Architectural Principles of the Internet”
However, in very general terms, the community believes that the goal is connectivity, the tool is the Internet Protocol, and the intelligence is end to end rather than hidden in the network.
- RFC 2275: “Internet Transparency”
 - NATs, firewalls, ALGs, relays, proxies, split DNS
- RFC 3724: “The Rise of the Middle and the Future of End-to-End: Reflections on the Evolution of the Internet Architecture”
- RFC 4924: “Reflections on Internet Transparency”
A network that does not filter or transform the data that it carries may be said to be "transparent" or "oblivious" to the content of packets. Networks that provide oblivious transport enable the deployment of new services without requiring changes to the core. It is this flexibility that is perhaps both the Internet's most essential characteristic as well as one of the most important contributors to its success.

Network transparency and neutrality



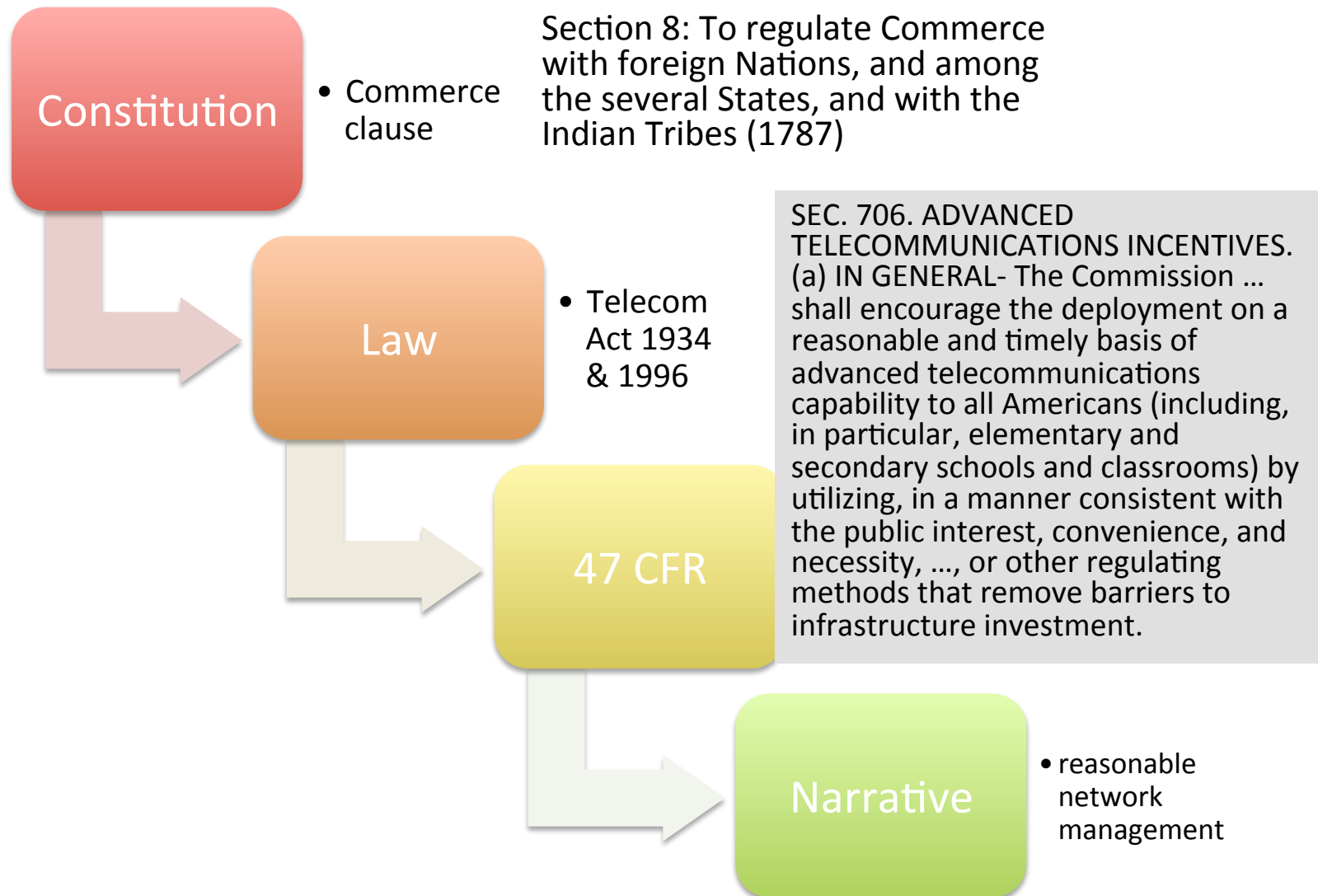
QoS discrimination
pay for priority

block protocol features

Means, motive and opportunity

- Political motivation
 - suppress undesirable opinion
 - e.g., union web site, abortion SMS
- Economic advantage
 - prevent competition in related services
 - e.g., VoIP or over-the-top VoD
 - leverage pricing power
 - OTT content provider has to offer service to everyone
 - market segmentation
 - consumer vs. business customers
- Non-tariff barriers
 - e.g., special (undocumented) APIs

The US hierarchy of laws



Example: CFR 47

CODE OF FEDERAL REGULATIONS

47

Parts 70 to 79
Revised as of October 1, 2009

Telecommunication

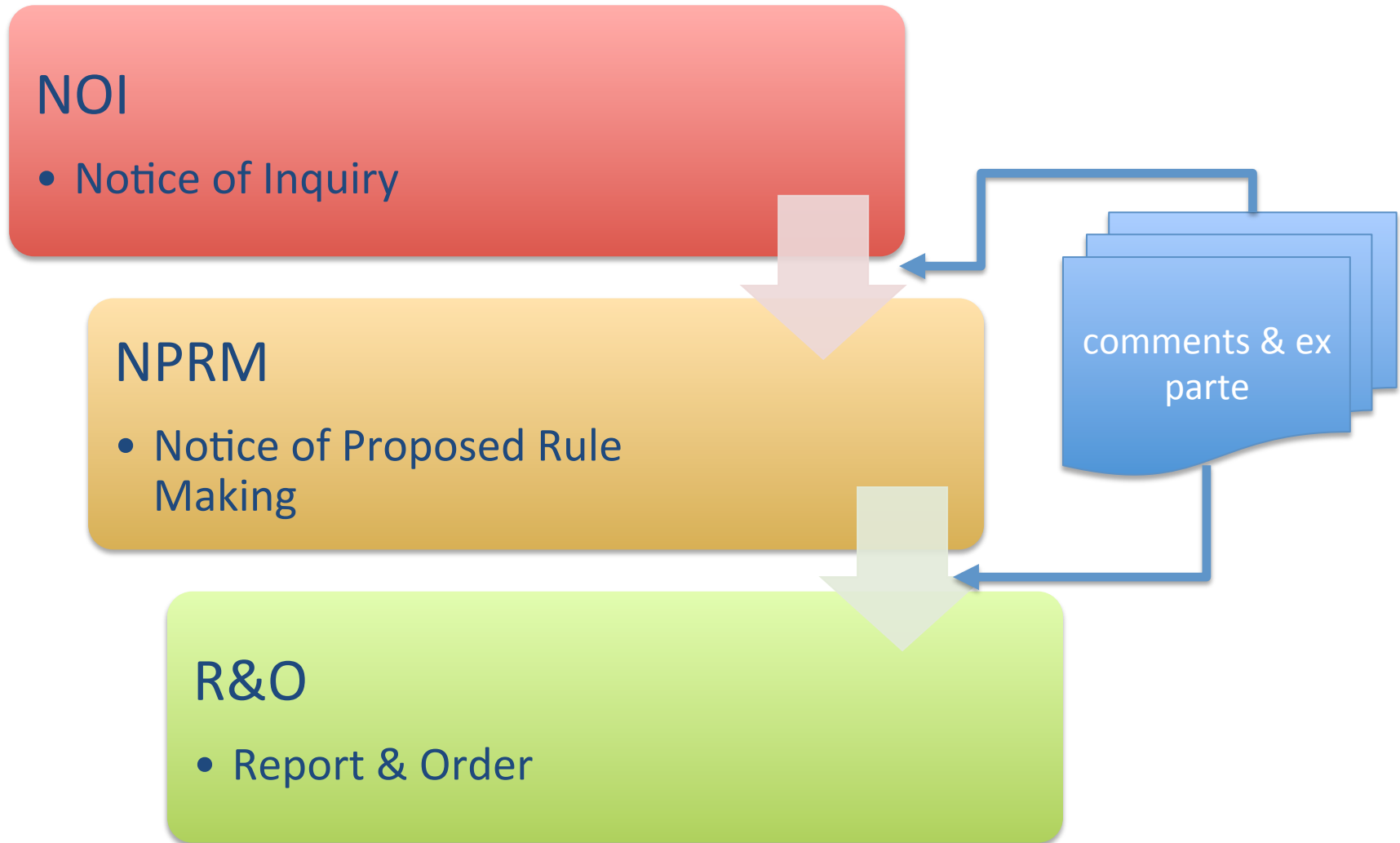
§ 15.5 General conditions of operation.

- (a) Persons operating intentional or unintentional radiators shall not be deemed to have any vested or recognizable right to continued use of any given frequency by virtue of prior registration or certification of equipment, or, for power line carrier systems, on the basis of prior notification of use pursuant to §90.35(g) of this chapter.
- (b) Operation of an intentional, unintentional, or incidental radiator is subject to the conditions that no harmful interference is caused and that interference must be accepted that may be caused by the operation of an authorized radio station, by another intentional or unintentional radiator, by industrial, scientific and medical (ISM) equipment, or by an incidental radiator.

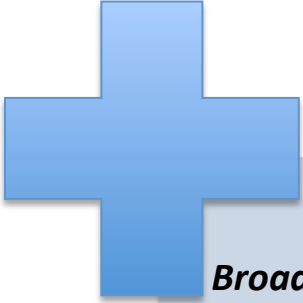
Telecom regulation

- Local, state and federal
 - local: CATV franchise agreements
 - state: Public Utility Commission
 - responsible for all utilities – gas, water, electricity, telephone
 - federal: FCC, FTC (privacy), DOJ (monopoly)
- Elsewhere: gov't PTT → competition
 - vs. US: regulated private monopolies
- Based on 1934 Telecommunications Act
- Amended in 1996
- Divides the world into
 - Title I: Telecommunications Services
 - Title II: Broadcast Services
 - Title III: Cable Services
 - Title V: Obscenity and Violence

Process



Who is covered?

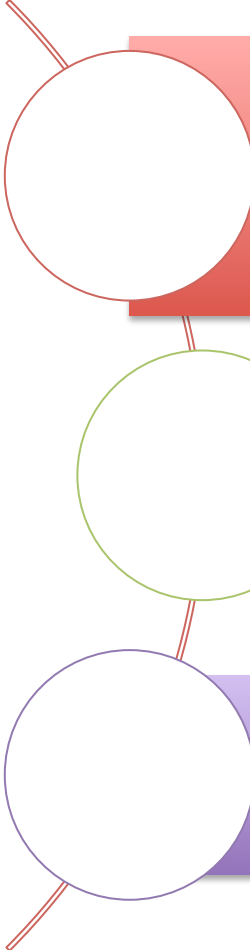


Broadband Internet Access Service = A mass-market retail service by wire or radio that provides the capability to transmit data to and receive data from all or substantially all Internet endpoints, including any capabilities that are incidental to and enable the operation of the communications service, but excluding dial-up Internet access service. This term also encompasses any service that the Commission finds to be providing a functional equivalent of the service described in the previous sentence, or that is used to evade the protections set forth in this Part.

excludes

- “edge providers”: CDNs, search engines, ...
- dial-up
- coffee shops, bookstores, airlines (premise operators)

Principles



Transparency. Fixed and mobile broadband providers must disclose the network management practices, performance characteristics, and terms and conditions of their broadband services;

No blocking. Fixed broadband providers may not block lawful content, applications, services, or non-harmful devices; mobile broadband providers may not block lawful websites, or block applications that compete with their voice or video telephony services

No unreasonable discrimination. Fixed broadband providers may not unreasonably discriminate in transmitting lawful network traffic.

FCC Open Internet order

	Wired	Wireless
Disclosure	yes	yes
Non-blocking	every protocol	“web”, “VoIP”
Non-discrimination	reasonable network management	“monitor”

Some corner cases

- Parental protection
 - user (paying subscriber...) choice
- KosherNet
- Spam
 - would only affect IP-level blocking
- DOS
 - classified as unwanted traffic

Why You Need It

Koshernet provides the ideal, rabbinically endorsed, internet experience for businesses, schools, parents, teachers, or anyone who wants or needs control over exposure to undesirable content during the internet experience.

What about congestion?

- Open Internet rules allow charging by
 - access rate
 - traffic volume
- Content-neutral mechanisms
 - normal TCP
 - e.g., Columbia University: “XXX”

Open Internet & QoS

- Principle of end user control
- E.g., DiffServ bits or signaling
 - RSVP or NSIS
 - or out-of-band (“please prioritize UDP port 5050”)
- Together with rate or volume limits
 - “Includes 1,000 minutes of VoIP priority”
- Technical difficulties
 - DSCP bit re-marking
 - Symmetric treatment for incoming traffic

Pay for Priority (P4P)

- “Dear Google: We’ll mark your packets as high priority for just \$9.95/GB! Hurry, offer ends soon!”
- May not matter (much) in practice
 - assumes QoS problems and local congestion
 - but related to paid peering (later)

FCC challenge

- Difficult to determine state of openness
 - blocking, content discrimination



FCC Open Internet Apps Challenge

From: [Federal Communications Commission](#)
Category: [Science & Technology](#)

[Details](#)

[Submissions \(0\)](#)

[Blog \(3\)](#)

[Rules](#)

[Detailed description](#)

[How to enter](#)

[Important dates](#)

[Judges](#)

[Judging criteria](#)

[Prizes](#)

The FCC challenges researchers and software developers to engage in research and create apps that help consumers foster, measure, and protect Internet openness.



Peering – the next network neutrality challenge

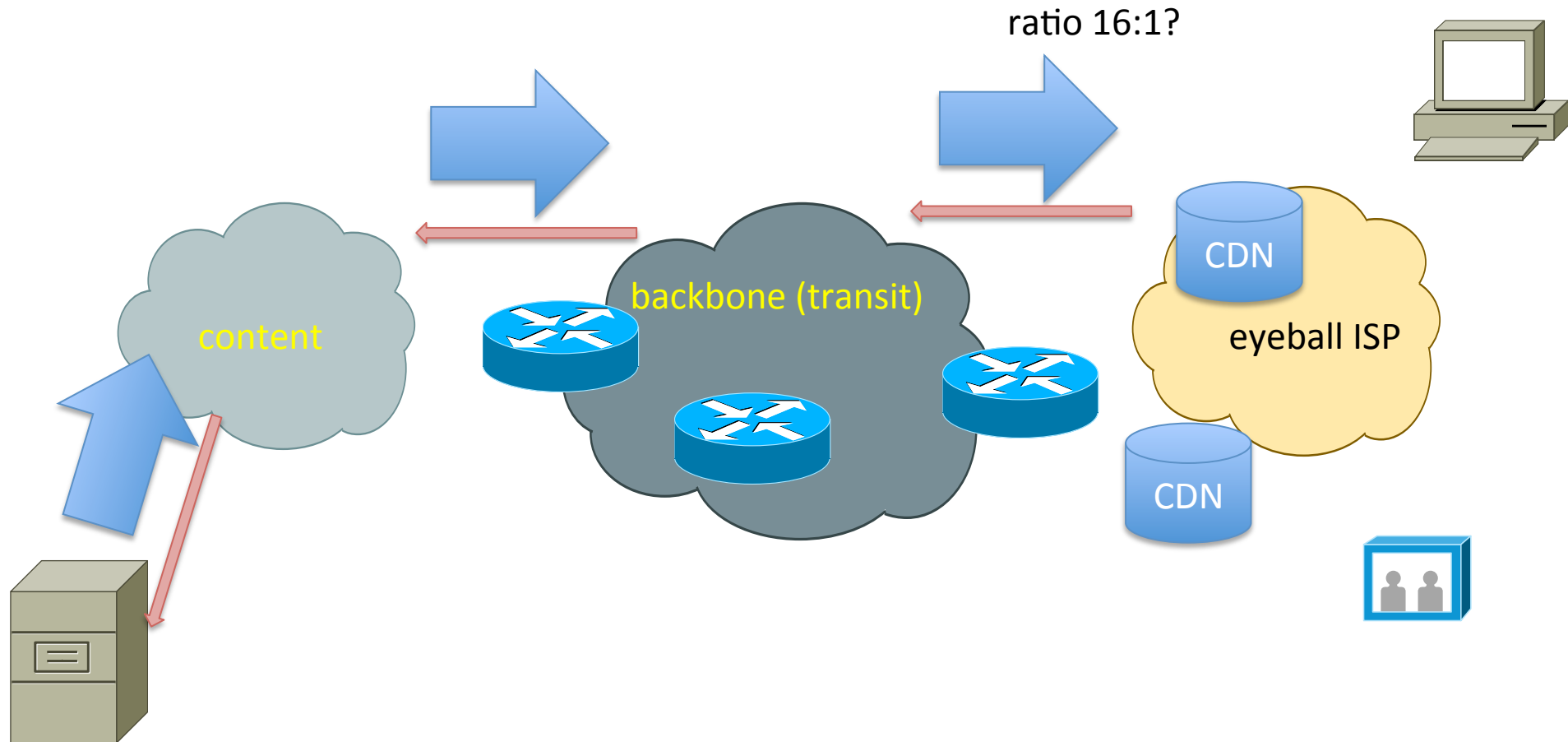
New network providers

Rank	2007 Top Ten	%
1	<i>ISP A</i>	5.77
2	<i>ISP B</i>	4.55
3	<i>ISP C</i>	3.35
4	<i>ISP D</i>	3.2
5	<i>ISP E</i>	2.77
6	<i>ISP F</i>	2.6
7	<i>ISP G</i>	2.24
8	<i>ISP H</i>	1.82
9	<i>ISP I</i>	1.35
10	<i>ISP J</i>	1.23

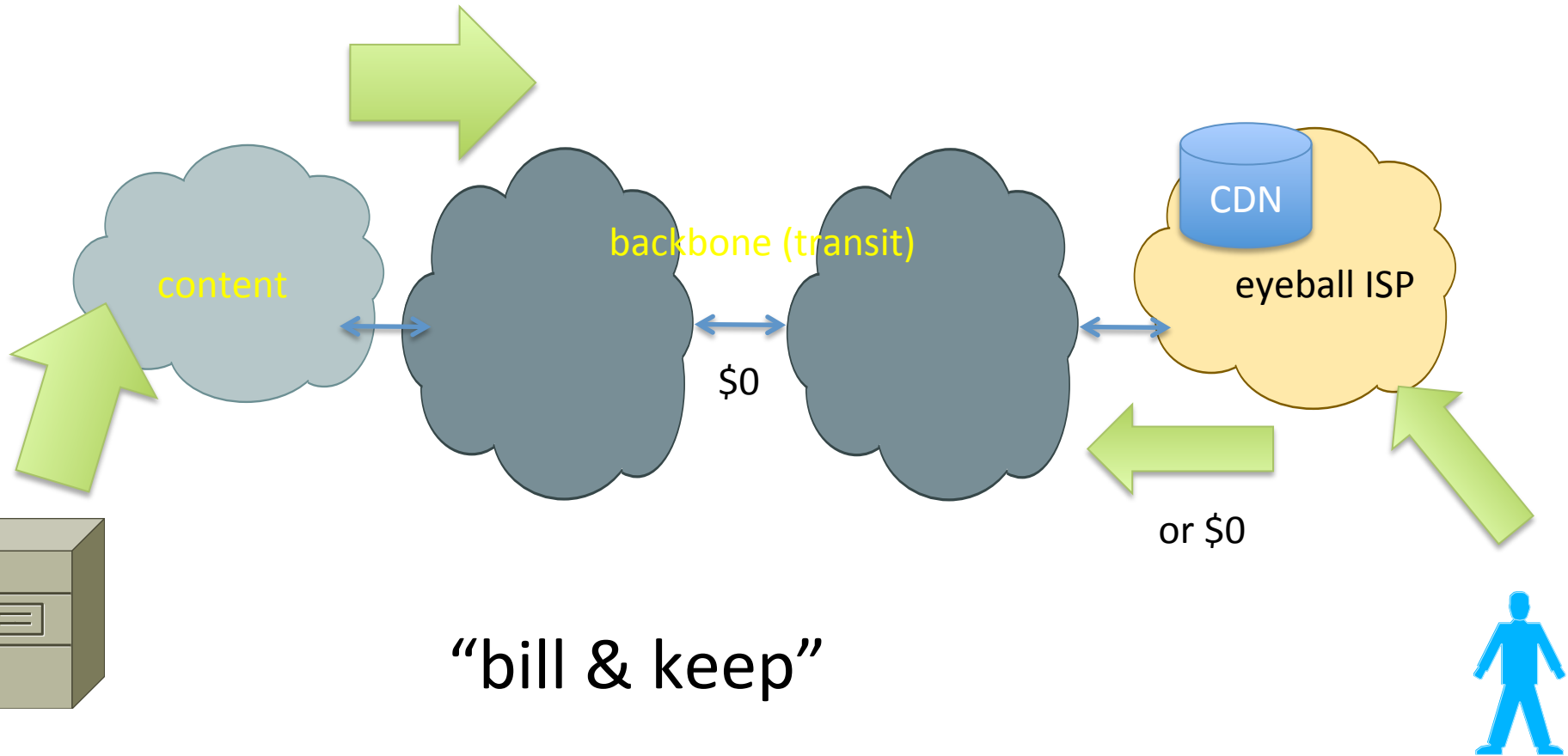
Rank	2009 Top Ten	%
1	<i>ISP A</i>	9.41
2	<i>ISP B</i>	5.7
3	Google	5.2
4	-	
5	-	
6	Comcast	3.12
7	-	
8	-	
9	-	
10	-	

Based on analysis of anonymous ASN (origin/transit) data (as a weighted average % of all Internet Traffic). Top ten has NO direct relationship to study participation.

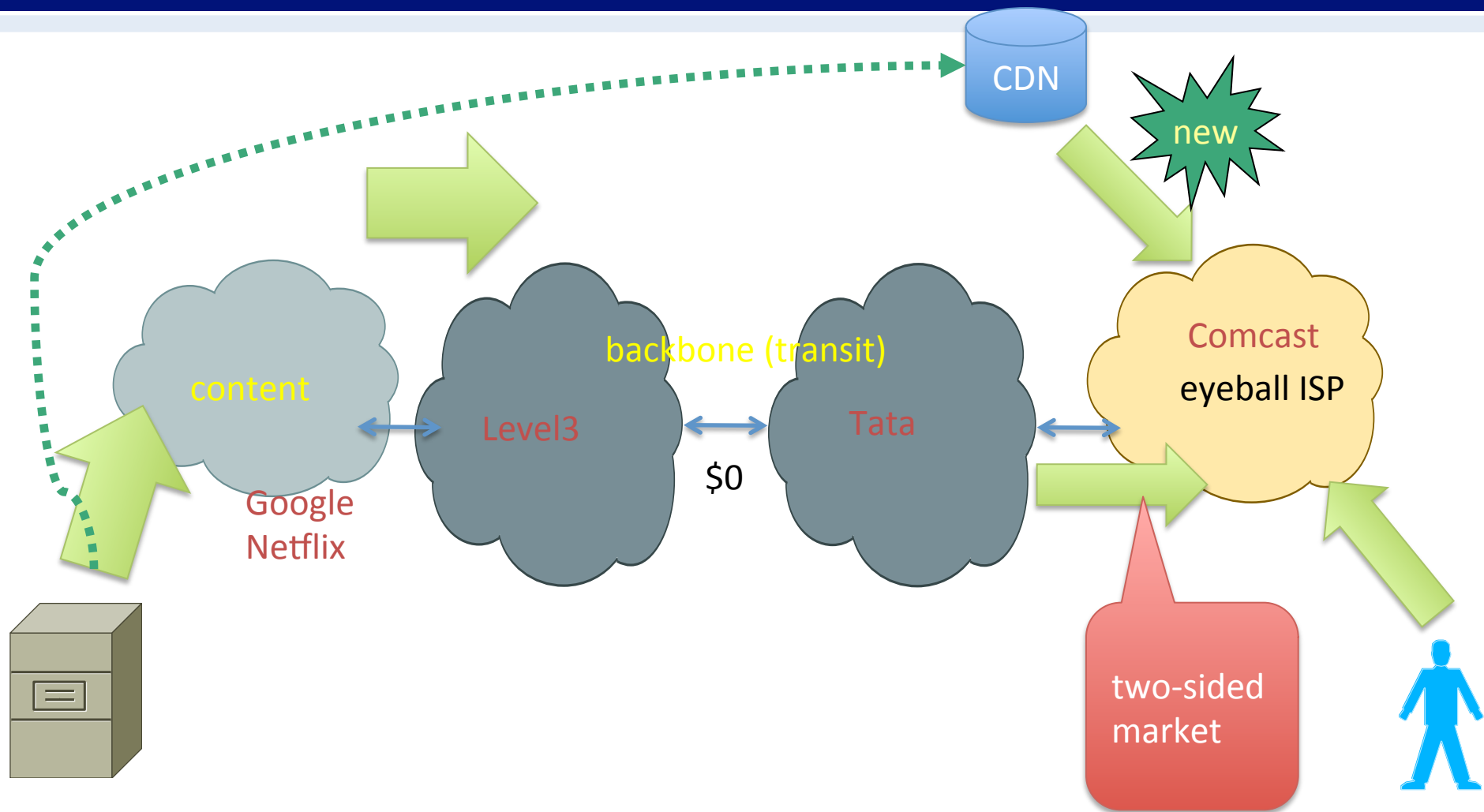
Internet traffic flows today



Internet money flows today



Future Internet money flows?



Same packets, different
value

The end of infinite

The value of bits

- Technologist: A bit is a bit is a bit
- Economist: Some bits are more valuable than other bits

Application	Volume	Cost per unit	Cost / MB
Voice (13 kb/s GSM)	97.5 kB/minute	10c	\$1.02
Mobile data	5 GB	\$40	\$0.008
MMS (pictures)	< 300 KB, avg. 50 kB	25c	\$5.00
SMS	160 B	10c	\$625

Service separation

- Deep packet inspection
- Block or charge for competing services
 - voice (Skype, Fring, ... vs. IMS)
 - SMS (WhatsApp)
 - video (payTV: \$77, NetFlix: \$7.99)
- See KPN and other European carriers
 - → NL net neutrality law

Bandwidth costs

- Amazon EC2
 - \$100/TB in, \$100/TB out
- CDN (Internet radio)
 - \$600/TB (2007)
 - \$100/TB (Q1 2009 – CDNpricing.com)
- NetFlix (7 GB DVD)
 - postage \$0.70 round-trip → \$100/TB
- FedEx – 2 lb disk
 - 5 business days: \$6.55
 - Standard overnight: \$43.68
 - Barracuda disk: \$91 - \$116/TB



The Netflix logo, consisting of the word "NETFLIX" in a white, bold, sans-serif font with a drop shadow, set against a solid red rectangular background.



Cost of broadband

Access	Price per month	Median (average) usage	\$/GB
DSL (3 MB/s + 768 kb/s)	\$30	1.7 GB (9.2 GB)	\$17.65 (\$3.26)
AT&T UVerse			\$0.20 beyond 150 GB
Smartphone	\$25	250 MB	\$100
Wireless data retail	\$40		\$10
Web hosting			\$1-2
CDN pricing (*)			\$0.10

* strongly depends on volume: \$0.25 GB/resale, high volume (500 TB/month): \$0.05/GB


Bandwidth limits

Label	Description	Cap exceeded	Motivation	Consumer impact
Usage cap	Subscriber limited to monthly bandwidth quota (e.g., 100 GB/month)	<ul style="list-style-type: none"> • Reduced speed • email warning • contract termination 	<ul style="list-style-type: none"> • reduce impact of small number of very heavy users • reduce P2P usage 	<ul style="list-style-type: none"> • depends on cap • more and more consumers
Tiered service	caps by tier	same	Market segmentation light vs. heavy users	less transparency
Metered service	Monthly base + linear fee (\$/GB)	metered bandwidth billing	Usage-induced revenue Protection against competing services	<ul style="list-style-type: none"> • Priced in excess of cost • bill shock

Examples

INTERNET A LA CARTE SERVICE RATES		
Economy	1.5 Mbps High Speed Internet Service, 1 GB data plan. See help.cableone.net/HSD/plans/economy/FAQ.aspx for details.	\$20
Standard	5 Mbps High Speed Internet Service.	\$50

High Speed Internet	50 Mbps High Speed Internet Service with 50 GB data plan.™ Additional GB \$0.50 per GB. Docsis 3.0 modem needed. Preferred package includes free upgrade from 5 Mbps service and 50 GB data plan.
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Internet Comparison

	Xtreme XL	Xtreme XL Family	Xtreme XL Entertainment	Xtreme XL Power	Xtreme	Xtreme Family	Xtreme Entertainment	Xtreme Power
Download Speeds up to	10 Mbps	15 Mbps	18 Mbps	22 Mbps	3 Mbps	6 Mbps	8 Mbps	10 Mbps
Upload Speeds up to	1 Mbps	1 Mbps	1.5 Mbps	2 Mbps	512 Kbps	512 Kbps	768 Kbps	1 Mbps
Included Usage	50,000 MB	75,000 MB	100,000 MB	125,000 MB	15,000/MB	30,000/MB	60,000/MB	80,000/MB
Overage Rate	\$0.004/MB	\$0.003/MB	\$0.002/MB	\$0.001/MB	\$0.004/MB	\$0.003/MB	\$0.002/MB	\$0.001/MB
Email Accounts	4 (10 MB)	8 (10 MB)	8 (10 MB)	8 (20 MB)	4 (10 MB)	8 (10 MB)	8 (10 MB)	8 (20 MB)
24/7 Support	✓	✓	✓	✓	✓	✓	✓	✓
	Only Available with the Ultimate Package							
	\$44.99	\$54.99	\$74.99	\$104.99	\$49.99	\$59.99	\$79.99	\$109.99

Taxes and Surcharges additional. Some restrictions may apply.

Spectrum

Spectrum policies

- There's no more open space
- Increase efficiency
 - modulation
 - narrow-banding
 - analog → digital → packet
 - special purpose → general purpose
- Increase spatial re-use
- No good research data on spectrum usage and possibilities



US spectrum approaches

- Narrow-banding by January 1, 2013
 - 150-512 MHz band: 25 kHz → 12.5 kHz or better
- White spaces in TV band (512 – 692 MHz)
 - query database for incumbents
 - 10 database operators
 - space mostly available in rural areas
- Incentive auctions
 - only about 10% use over-the-air TV
 - TV channels → data

Challenges for research

The grand (real-world) challenges

- Getting from 60 to 95% broadband usage & coverage
 - cost, societal issues
- Spectrum challenges
 - availability, fragmentation, co-existence
- Bandwidth challenges
 - QoS does not help (much)
 - allows VoIP at 90% vs. 60% load
 - video compression not quite maxed out
 - MPEG-2 → H.264 got us factor 2 → H.265

The grand (real world) challenges

- Understanding privacy
 - vague conceptions of harms & risks
 - see Google, Apple, ...
- The role of competition in a natural monopoly world
- How to make research relevant
 - not obvious which results in the last 10 years have had major impact on practice

The not-so-grand challenges

- Sensor networks
- QoS
- → 90-10 problems (= 90% of solution with 10% of the effort)

Conclusion

- Time of transition, not innovation
- Industry moving from start-up to infrastructure commodity
- Cannot assume that technology will force positive outcomes
 - interplay of **economics**, **regulation**, technology
- Have limited insights into alternatives
 - what can **we** contribute?