

Participant Instructions

Aim

In this experiment, our goal is to

- (a.1) Evaluate how well different people can deceive others
- (a.2) Evaluate how well different people can detect when others are being deceptive.

Instructions

Step 1: Please fill out the following 'Biographical Questionnaire'. Answer each question truthfully for each question in the 'True Answer' column. In the 'False Answer' column some rows will be blacked out and others will be blank. For the questions that are blank, and these questions only, you should make up a lie. Please check the 'Biographical Questionnaire Guidelines' when coming up with the lies for these questions.

Step 2: Take a few minutes when you are done to remind yourself of the answers that you just wrote. You want to be able to convince your partner that your answers are true, so greater familiarity is helpful. When you feel comfortable with your modified biography, let the experimenter know. You will be able to look at your answers during your interview.

Step 3: You and your partner will play a game where you take turns playing the role of the interviewer and interviewee.

As Interviewer:

Your aim is to find out when the other person is telling the truth and when they are lying. Each time you guess correctly, you will earn \$1. For every time that you guess incorrectly, you will lose \$1. You may ask as many follow up or probing questions as you need to, to help you make each decision.

As Interviewee:

Your aim is to convince the Interviewer that everything in your (modified) biography is true. When you are being interviewed, there will be a keyboard in front of you, which your interviewer cannot see. During each sentence, you must press the 'T' key if what you are saying is true, and the 'F' key if what you are saying is false. While answering a question with a false answer, some of the things you say to justify your answer may still be true. You should press the 'T' key during these sentences. While answering a question truthfully, you should only press the 'T' key and tell no lies. For every question the interviewer's guesses to be true, you earn \$1. For every question that the interviewer guesses to be a lie, you lose \$1.